



Letter, Direct Marketing and Publication Services – Contract Prices

January 1, 2018

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Letter, Direct Marketing and Publication Services – Contract Prices January 1, 2018

These Contract Prices of Posti Ltd (hereinafter Posti) are valid from January 1, 2018, and replace the Tariffs and Rates of Contract Services of June 1, 2017.

Value added tax

The tariffs and rates are quoted excluding VAT, unless otherwise stated. VAT valid at the time will be added to prices during invoicing.

No VAT is added to the tariffs and rates applying to mail addressed to the Åland Islands, special areas outside the European Union's excise and VAT zone and non-EU member states.

General basis for discounts

The prices and pricing principles of the services are defined service-specifically later in this Price List or in service-specific price lists. Discounts are calculated from the list prices valid at any given time and are determined on a service-specific basis.

The primary principle for discounts in domestic addressed letter and marketing items is the annual volume. The discount requires a separate agreement, mailing plan and advance information on mailing.

The annual volume discount for letters requires a specific minimum volume of annual items in accordance with the agreement or its price appendix. A written agreement will be made in advance at the beginning of the agreement period on the planned mailing items and their estimated annual volume.

In Publication Services, the primary principles for discounts are the number of publication times per annum (the Posti Magazine 1, Posti Magazine, Posti Newspaper, Posti Daytime Publication Delivery and Posti Long-distance Publication Delivery services) and the local reach of the publication (the Posti Daytime Publication Delivery service). The principles for discounts on Publication Services, are presented on page 12. Qualifying for the discount requires a separate agreement, placing an advance annual order, updating advance order information, and a mailing plan in the electronic service channel offered by Posti.

Discounts are determined service-specifically and the details of the basis for discounts may vary depending on the service. The basis for discounts is specified in more detail in the price lists of various services, customers' agreements, or the price appendices of such agreements. The actualization of the bases for discounts is monitored by Posti. If they differ from what has been agreed upon, Posti has the right to cancel any discount given / revise the discount level according to the actual level.

Further Information

Further information can be found at www.posti.fi.

Item Pricing

Pricing is based on the quantity and weight of items. The price also depends on the additional services used and the items' batch sizes. When the number of Posti Economy Standard Letters exceeds a million per year, please contact Posti's customer service.

Items that do not meet the specifications for Standard Letters will be handled and invoiced as Posti Economy or Posti Priority Letters.

If the letter's width, length, or thickness exceeds the size of 250mm x 353mm x 30mm, the item will be handled and invoiced as an Posti Economy or Posti Priority letter with an additional Maxi Size service.

Payment and Mailing Methods that Affect the Price

The selection of a payment and mailing method for letter items depends on the number of items or the need for using items.

Payment and mailing method	The number of items per day	Other factors affecting the choice
Invoicing on the basis of the mailing list	More than 100 items or large one-off batches	Product-specific mailing indication on the item.
Pre-Paid Envelope	More than 5 items or a varying number of items	Pre-order envelopes. Also convenient if your company operates in multiple locations around Finland.
Pricing Service	More than 10 items	You would like to delegate pricing to Posti.
Franking machine	More than 7 items	You would like to take care of pricing yourself.
A service account in Network's service channel	Rather a small number of items	An easy way to send small items, electronic letters and registered letters.
Creating and sending messages in the Kontakti web service	For individual or repeated small mailing batches	A quick, easy way to send cards, letters and advertisements.

Dimensions

Standard Letters (C5)

- minimum size E6 (110mm x 156mm)
- maximum size B5 (176mm x 250mm)
- maximum weight 50g
- thickness 0,2–10mm

Large Standard Letter (C4)

- minimum size E4 (215mm x 307mm)
- maximum size C4 (229mm x 324mm)
- maximum weight 100g
- thickness 1–10mm

Economy and Priority Letter

- minimum size 90mm x 140mm x 0.2mm
- maximum size 250mm x 353mm x 30mm
- maximum weight 2,000g

Maxi Size additional service

- if the domestic letter item's width, length, or thickness exceeds the size of 250mm x 353mm x 30mm, the item will be handled and invoiced as an item with an additional Maxi Size service or as a parcel.
 - maximum weight 2,000g
 - maximum size length + width + thickness combined 900mm, maximum length 600mm

Maxi Size in roll form

- maximum size length + double diameter combined 1,040mm, maximum length 900mm

Maxi Size COD letter item

- maximum weight 500g

Additional Services

Additional services and their combinations	Posti Economy Letter	Posti Priority Letter
COD	x	x
Maxi Size	x	x
Maxi Size + COD	x	x
Express		x
Express + Saturday Delivery		x

COD

1144

- **EUR 5.25/mailing**

As a financing service, COD is exempt from VAT.
 The COD charge will not be refunded if the item remains uncollected.
 The maximum COD amount is EUR 2,000.
 You can also order COD from the Posti SmartShip ordering channel.

Maxi Size

6838

- of Posti Priority Letter **EUR 4.62/item**
- of Posti Economy Letter **EUR 3.32/item**

Express

6844

- **EUR 3.59/item**

You can also order an Express Letter from the Posti SmartShip ordering channel.

Saturday Delivery

6845

- **EUR 5.00/item**

Posti Economy Letter

12909

An affordable Economy Letter is delivered to the recipient primarily on the third weekday following the mailing.

Mailing size	EUR/item	EUR/kg
1 –	0.6549	4.5108
600 –	0.6146	4.1765
10,000 –	0.5628	4.0559
30,000 –	0.5544	4.0429

Posti Economy Standard Letter

12910

Choose the affordable domestic Standard Letter if your letter item is suitable for Posti's mechanical handling and meets the specifications defined for a Standard Letter.

Mailing size	EUR/item
1 –	0.6646
600 –	0.5092

Posti Economy, Large Standard Letter C4

17009

Mailing size	EUR/item
1 -	0.8553
600 -	0.7376

Posti Priority Letter

12907

A fast Priority Letter is delivered primarily on the weekday following the mailing.

Mailing size	EUR/item	EUR/kg
1 -	0.9716	8.6348
600 -	0.9024	7.9438
10,000 -	0.8959	7.8583
30,000 -	0.8816	7.8065

Posti Priority Standard Letter

12908

Choose the affordable domestic Standard Letter if your letter item is suitable for Posti's mechanical handling and meets the specifications defined for a Standard Letter.

Mailing size	EUR/item
1 -	1.1417
600 -	1.0031

Posti Priority, Large Standard Letter C4

17010

Mailing size	EUR/item
1 -	1.4897
600 -	1.3500

Posti Pre-Paid Envelope

Make your mailing routines easier by using a Pre-Paid Envelope. The Envelope is immediately ready to use as the sender's contact details and payment indications have been printed on it.

The total price of the Pre-Paid Envelope is determined according to the postage fee and the envelope material and printing costs.

- the maximum weight of C/E4 envelopes is 500g and the maximum thickness 30mm (minimum order quantity 100 pcs)
- the maximum weight of C/E5 envelopes is 250g and the maximum thickness 30mm (minimum order quantity 100 pcs)

Postage for domestic deliveries	Economy Letter EUR/item	Priority Letter EUR/item
Envelope size C/E5	0.83	1.37
Envelope size C/E4	1.54	2.78

The above table shows the prices of the most commonly used pre paid envelopes, which are printed using two colors at the most and comprise 1,000 envelopes per batch. See more easy to use pre-paid envelope options at www.posti.fi/pre-paid-envelope.

SENDING VALUABLE ITEMS IN FINLAND

When you are sending valuable content in a letter, you can ensure the best protection or the gentlest handling by using services for valuable items.

When you are mailing items that you wish to track on an item-specific basis, use an Express Letter, a Posti Register Letter, a Posti Letter with Advice of Delivery or a Posti Insured, depending on your needs. Print the address card from the Posti SmartShip ordering channel, and the item is immediately trackable by the sender and the recipient. The notice of arrival is sent as an SMS or to Posti's mobile application or e-mail address if the recipient's mobile phone number and e-mail address are connected with the item.

Posti Registered Letters, Posti Letters with Advice of Delivery and Posti Insured are only handed over to an identified recipient against a signature.

Item Pricing and Payment Methods

Pricing is based on the weight and payment methods of the items. The total price also depends on the additional services used.

You can use the following payment methods with tracked letter items:

- Posti SmartShip ordering channel in the Posti Service Portal
- invoicing on the basis of the mailing list (Port Payé)
- franking machine
- Pricing Service.

Dimensions

Posti Registered Letter and Posti Letter with Advice of Delivery

- minimum size 90mm x 140mm
- maximum size 250mm x 353mm x 30mm
- maximum weight 2,000g

Posti Insured Item

- minimum size 90mm x 140mm
- maximum size 1,000mm x 600mm x 600mm
- maximum weight 2,000g

Additional Services

Additional services and their combinations	Registered Letter	Letter with Advice of Delivery	Insured
COD			x
Handing over to the Addressee in Person	x	x	x
Pickup reminder	x	x	x

COD

1144

- **EUR 5.25/mailing**

As a financing service, COD is exempt from VAT.

The COD charge will not be refunded if the item remains uncollected.

The maximum COD amount is EUR 2,000.

Handing over to the Addressee in Person

10415

- **EUR 1.05/item**

Electronic notice or arrival

12831

- Pickup reminder by mail **EUR 2.00 /item**

Notices of arrival as an SMS or e-mail message or to Posti's mobile application are free of charge.

Posti Registered Letter

15257, 16534

Use a Posti Registered Letter when you need a proof of mailing the item.

Max. weight g	SmartShip	
	Product number 15257 EUR/item	Product number 16534 EUR/item
100	4.75	4.09
250	7.02	5.99
2,000	9.20	8.09

Posti Letter with Advice of Delivery

15258, 16535

Use a Posti Letter with Advice of Delivery when the recipient's signature is necessary.

Max. weight g	SmartShip	
	Product number 15258 EUR/item	Product number 16535 EUR/item
100	10.90	8.92
250	10.90	8.92
2,000	10.90	10.90

Posti Insured Item

15259, 15260, 16536, 16537

Use a Posti Insured when you need insurance coverage and special secure handling of fragile items.

Max. weight g	Insured value max EUR 5,000		Insured value EUR 5,001 – 15,000	
	Product number 15259 EUR/item	SmartShip Product number 16536 EUR/item	Product number 15260 EUR/item	SmartShip Product number 16537 EUR/item
100	8.88	8.02	11.41	10.32
250	10.14	9.16	12.62	11.42
2,000	17.21	15.49	23.46	21.22

Pre-Paid Express Mail Envelope

4628, 4654

The Pre-Paid Express Mail Envelope is a cardboard envelope intended for mailing urgent messages. Just add the recipient's and the sender's details, attach the Expres label and take the item to a Posti outlet.

For express mail envelope prices, please see the price list for cash services at posti.fi/prices or the order form at posti.fi/materialitilaus.

INTERNATIONAL LETTER ITEMS

Item Pricing

Pricing is based on the quantity and weight of items. The price also depends on the tariff zone and the additional services used.

If the letter's width, length, or thickness exceeds the size of 250mm x 353mm x 30mm, the item will be handled and invoiced as an Posti Economy or Posti Priority Letter International with an additional Maxi Size service.

Payment and Mailing Methods that Affect the Price

The selection of a payment and mailing method for letter items depends on the number of items or the need for using items.

Payment and mailing method	The number of items per day	Other factors affecting the choice
Invoicing on the basis of the mailing list	More than 100 items or large one-off batches	Product-specific mailing indication on the item.
Pre-Paid Envelope	More than 5 items or a varying number of items	Pre-order envelopes. Also convenient if your company operates in multiple locations around Finland.
Pricing Service	More than 10 items	You would like to delegate pricing to Posti.
Franking machine	More than 7 items	You would like to take care of pricing yourself.

Tariff Zones

EUROPE:

– EU Countries (zone EU = All EU countries)

Austria	France	Italy	Portugal (incl. the Azores and Madeira)
Belgium	Germany	Latvia	Romania
Bulgaria	Great Britain and Northern Ireland (incl. the Isle of Man)	Lithuania	Slovakia
Croatia	Greece	Luxembourg	Slovenia
Cyprus	Hungary	Malta	Spain
Czech Republic	Ireland	Monaco	Sweden
Denmark		Netherlands	
Estonia		Poland	

– Special Regions Outside the EU's VAT and Excise Tax Zone

- Agion Oros [Mount Athos] (Greece)
- Büsingen area (Germany)
- Campione d'Italia, the national water area of Lago di Lugano (Lugano Lake) and the waterfront between Ponte Tresa and Porto Ceresio, the Livigno Valley (Italy)
- Ceuta and Melilla (Spain)
- French overseas departments Guadeloupe, Martinique, French Guyana and Réunion
- Helgoland Island (Germany)
- Province of Åland (Finland) [domestic tariffs and rates]
- The Canary Islands (Spain)
- The Channel Islands [Jersey, Guernsey, Alderney and Sark] (UK)

– Tariff Zone Europe also Includes (zone EU2 = All non-EU European countries)

Albania	Greenland	Moldova	San Marino
Andorra	Iceland	Montenegro	Serbia
Belarus	Kosovo	Norway	Switzerland
Bosnia and Herzegovina	Liechtenstein	Russia	Turkey
Faeroe Islands	Macedonia	Saint-Pierre and Miquelon (France)	Ukraine
Gibraltar	Mayotte (France)		Vatican

OTHER COUNTRIES (zone MUU = All other countries)

All countries not stated above belong to the Tariff Zone, Other Countries.

Dimensions

Priority and Economy Letter International

- minimum size 90mm x 140mm x 0.2mm
- maximum size 250mm x 353mm x 30mm
- maximum weight 2,000g

Maxi Size additional service

- if the international letter item's width, length, or thickness exceeds the size of 250mm x 353mm x 30mm, the item will be handled and invoiced as an item with an additional Maxi Size service or as a parcel
 - maximum weight 2,000g
 - maximum size length + width + thickness combined 900mm, maximum length 600mm

Maxi Size in roll form

- maximum size length + double diameter combined 1,040mm, maximum length 900mm

Additional Services

Additional services and their combinations	Posti Priority Letter	Posti Economy Letter
Maxi Size	x	x
Exprès	x	
Exprès + Maxi Size	x	

Maxi Size

5949

- to all countries **EUR 4.81/item**

Exprès

7400

- to all countries **EUR 7.83/item**

You can also order an Exprès Letter from the Posti SmartShip ordering channel.

Posti Priority and Posti Economy Letter International 1659,1656

When you want your message to be noticed. You can choose between two speeds: Economy and Priority.

	Europe		Other countries	
	Priority EUR	Economy EUR	Priority EUR	Economy EUR
Item	1.07	0.75	1.14	0.76
Kg	14.91	10.51	28.52	13.60

Posti Pre-Paid Envelope International

Make your mailing routines easier by using a Pre-Paid Envelope International. The Envelope is immediately ready to use as the sender's contact details and payment indications have been printed on it.

The total price of the Pre-Paid Envelope is determined according to the postage fee and the envelope material and printing costs.

- The maximum weight of C/E4 envelopes is 500g and the maximum thickness 30mm (minimum order quantity 100 pcs)
- The maximum weight of C/E5 envelopes is 100g and the maximum thickness 30mm (minimum order quantity 100 pcs)

Postage to all countries	Priority Letter, EUR/item
Envelope size C/E5	1.58
Envelope size C/E4	4.27

The above table shows the prices of the most commonly used pre paid envelopes, which are printed using two colors at the most and comprise 1,000 envelopes per batch. See more easy to use pre-paid envelope options at www.posti.fi/pre-paid-envelope.

Posti Pre-Paid Exprès Envelope

4627, 4655

The Pre-Paid Express Mail Envelope is a cardboard envelope intended for mailing urgent messages. Just add the recipient's and the sender's details, attach the Exprès label and take the item to a Posti outlet.

For express mail envelope prices, please see the price list for cash services at posti.fi/prices or the order form at posti.fi/materiaalitilaus.

SENDING VALUABLE ITEMS INTERNATIONALLY

When you are mailing important or valuable items abroad, use a Posti Register Letter or a Posti Letter with Advice of Delivery, depending on your needs.

From Posti's website you can see to which countries valuable items can be sent.
www.posti.fi

Item Pricing and Payment Methods

Pricing is based on the quantity and weight of items.

You can use the following payment methods with tracked letter items:

- invoicing on the basis of the mailing list (Port Payé)
- Franking machine
- Pricing Service
- Posti SmartShip ordering channel (Registered Letter)

Dimensions

Registered Letter International and Letter with Advice of Delivery International

- minimum size 90mm x 140mm
- maximum size 250mm x 353mm x 30mm
- maximum weight 2,000g

Posti Registered Letter International

15261

Use a Posti Registered Letter International when you need a proof of mailing the item.

Max. weight g	Europe EUR/item	Other countries EUR/item	SmartShip Europe EUR/item	SmartShip Other countries EUR/item
100	9.28	13.98	8.81	13.28
250	9.85	14.67	9.36	13.93
500	–	–	12.16	18.11
2,000	24.81	37.22	23.57	37.22

Posti Letter with Advice of Delivery International

15262

Use a Posti Letter with Advice of Delivery International when the recipient's signature is necessary.

Max. weight g	Europe EUR/item	Other countries EUR/item
100	13.50	20.22
250	16.06	26.22
2,000	31.22	46.85

PUBLICATION SERVICES

The price model for the services will, as a rule, be priced according to weight threshold and batch size category. This specifically benefits publication media sales. The price of the publication will remain fixed in spite of small fluctuations in unit weight inside the weight class.

Item Pricing

The pricing of Posti Publication and Posti Publication 1 items is based on

- Service level
- Mailing size
- Item weight
- Manageability of the mailing.

The pricing of Posti Magazine 1, Posti Magazine and Posti Newspaper items as well as Posti Daytime Publication Delivery and Posti Long-distance Publication Delivery items is based on

- Service level
- Mailing size
- Item weight
- Manageability of the mailing
- Publishing times. If the number of issues per year is seven or higher, please contact our Customer Service or leave a contact request online at posti.fi/business/forms/contactform-publications.html.
- In the Posti Daytime Publication Delivery service, the local reach of the publication is also taken into account as a basis of pricing.

If the publication's number of publishing times in pre-ordered services or any local coverage rate in the Daytime Publication Delivery service differs from the information specified as the basis of pricing, Posti shall have the right to charge the difference between the stated and actual publication frequency or coverage rate.

A batch size may include Magazine 1, Magazine 2, Newspaper, Daytime Publication Delivery, or Long-distance Publication Delivery items that are of the same issue of a publication, have the same invoicing address and are delivered during the same invoicing period.

Mailing Methods that Affect the Price

Unbundled publication batches of at least 1,000 items are handled as manually sortable and require using the Publication's Additional Handling service.

The use of Posti Magazine 1, Posti Magazine, Posti Newspaper, Posti Daytime Publication Delivery, and Posti Long-distance Publication Delivery services requires submitting an advance order and a mailing plan via the online service channel provided by Posti at least eight weeks before mailing. (www.posti.fi/online-services)

The customer or a mailer company authorized by the customer may change the advance information related to the posting of a publication using a Posti Magazine 1, Posti Magazine, Posti Newspaper, Posti Daytime Publication Delivery and Posti Long-distance Publication Delivery service during the last days, even the last 24 hours, before the posting day they have communicated before.

The changes to the posting place become subject to a charge four weeks before the posting day communicated before.

The changes to the posting or delivery day or to the delivery speed become subject to a charge one week before the posting day communicated before.

The minimum service level in the Posti Daytime Publication Delivery service will be direct postal code bundles and delivery starting point bundles. For publications in an openable bundle/bundles addressed to an area, an Additional Handling, bundles to be opened fee will be charged.

When agreeing basic later posting times, a service fee for Late posting time for a mailing batch is charged.

The above basic times are available through Posti's online service channel.

Items are dropped off sorted and unitized via Posti's online service channel and in accordance with the Guides for Batch-Sorted Postal Items (addressing, bundling, and loading into transport units). Address marking instructions are also found in the Guide for Machine-Sortable Items. (www.posti.fi)

Dimensions

Dimensions of Posti Magazine 1, Posti Newspaper, Posti Publication, Posti Publication 1, Posti Daytime Publication Delivery, and Posti Long-distance Publication Delivery items

- minimum size 90mm x 140mm
- maximum size 320mm x 470mm x 30mm
- when folded, it must fit through a letter box/mail slot 30mm x 250mm
- maximum weight 1,000g

Dimensions of Posti Magazine items

- minimum size 90mm x 140mm
- maximum size 250mm x 310mm x 30mm
- maximum weight 1,000g

Items

- which cannot be folded to fit the size of mail slots because of supplements, for instance, or whose size exceeds the maximum size allowed will be handled as follows:

Items with an item weight of 1,001–2,000 g will be handled and invoiced as Posti Economy or Posti Priority Letters. Items exceeding 2,000g must be sent as parcels. Items exceeding other maximum dimensions will be handled and invoiced as Posti Priority or Posti Economy letters or as Posti Priority or Posti Economy letters with an additional Maxi Size service.

Bundle delivery dimensions

- maximum size 320mm x 470mm
- the bundle's height may not exceed the length of its shortest side
- maximum weight 10kg

Additional Services

Additional services and their combinations	Posti Publication, Posti Publication 1	Posti Magazine 1, Posti Long-distance Publication Delivery	Posti Magazine, Posti Newspaper	Posti Publication Daily Delivery
17014 Publication's Additional Handling	x	x	x	x
5706 and 5707 Changes to the posting or delivery day or to the delivery speed		x	x	x
5708 and 5709 Changes in office of posting		x	x	
17491 Additional Handling, bundles to be opened				x
17490 Late posting time for a mailing batch				x

Publication's Additional Handling 17014

- **EUR 0.098 /item**

Changes to the posting or delivery day or to the delivery speed at the latest 24 hours before 5706

- **EUR 0.040/item**

Changes to the posting or delivery day or to the delivery speed by 12 noon at the latest 5707

- **EUR 0.055/item**

Changes in office of posting 24 hrs before delivery at 5708

- **EUR 0.040/item**

Changes in office of posting by noon 5709

- **EUR 0.055 /item**

Additional Handling, bundles to be opened

17491

- EUR 0.1167/publication copy in an openable bundle

Late posting time for a mailing batch

17490

- EUR 15.50/h/mailling batch and drop-off point

Nationwide Publication Delivery

Your item is transported from one point to another in Finland. You can select from several weekdays.

Posti Publication and Posti Publication 1 services are suitable for publications published less frequently. The services are easy to use as you do not need to provide advance information about the mailing. The Posti Magazine, Posti Magazine 1 and Posti Newspaper services are suitable for magazines and newspapers that are published regularly. Publication deliveries are ordered in advance and costs are saved.

The Posti Newspaper service is for tabloid and broadsheet formats. The Posti Magazine service is for the magazine format. See service-specific dimensions.

The Posti Magazine and Posti Newspaper services are a solution for publication-type items comprising a minimum of 1,000 items per item batch and delivered at least four times a year to a relatively stable group of recipients. When a publication is published regularly (at least 48 issues per year), batches consisting of less than 1,000 items are possible.

Posti Publication, Nationwide Prices

12840

Max. unit weight g	Mailing size at last, items			
	1	1,000	5,000	10,000
75	0.6695	0.6422	0.5055	0.4437
100	0.7028	0.6741	0.5452	0.4881
125	0.7581	0.7271	0.6000	0.5370
150	0.8338	0.7998	0.6599	0.5906
175	0.9172	0.8797	0.7259	0.6497
200	1.0089	0.9676	0.7983	0.7146
225	1.1098	1.0643	0.8782	0.7860
250	1.2209	1.1707	0.9660	0.8645
300	1.3429	1.2878	1.0626	0.9511
350	1.4772	1.4167	1.1688	1.0461
500	1.6988	1.6292	1.3441	1.2029
750	2.3783	2.2807	1.8815	1.6840
1,000	3.3295	3.1928	2.6341	2.3575

You will receive discounted pricing for batch sizes of at least 15,000 items and when the delivery is ordered via the Posti Sorting Service. A publication price calculator will be available at Posti's website from January 1, 2018, onwards.

Posti Publication 1, Nationwide Prices

17540

Max. unit weight g	Mailing size at last, items			
	1	1,000	5,000	10,000
75	1.0633	0.9712	0.8012	0.7170
175	1.3535	1.2363	1.0201	0.9130
250	1.8016	1.6454	1.3577	1.2150
350	2.1799	1.9912	1.6426	1.4702
500	2.5069	2.2898	1.8891	1.6906
750	3.5098	3.2054	2.6444	2.3667
1,000	4.9135	4.4875	3.7022	3.3134

Posti Magazine 1, Nationwide Prices

12900

Max. unit weight g	Mailing size at last, items																		
	1,000	5,000	10,000	15,000	25,000	38,000	50,000	63,000	75,000	88,000	100,000	113,000	125,000	138,000	150,000	163,000	175,000	188,000	200,000
75	1.0690	0.7917	0.6571	0.5506	0.5438	0.5370	0.5304	0.5236	0.5170	0.5104	0.5041	0.4977	0.4953	0.4927	0.4903	0.4878	0.4853	0.4829	0.4781
100	1.0907	0.8079	0.6708	0.5620	0.5550	0.5480	0.5412	0.5343	0.5276	0.5208	0.5144	0.5079	0.5054	0.5027	0.5003	0.4977	0.4953	0.4927	0.4878
125	1.1695	0.8666	0.7193	0.6027	0.5951	0.5875	0.5802	0.5729	0.5658	0.5586	0.5516	0.5445	0.5419	0.5393	0.5365	0.5338	0.5311	0.5285	0.5232
150	1.2543	0.9292	0.7712	0.6462	0.6383	0.6303	0.6224	0.6144	0.6068	0.5992	0.5916	0.5841	0.5811	0.5782	0.5753	0.5724	0.5696	0.5667	0.5610
175	1.3454	0.9964	0.8272	0.6932	0.6846	0.6759	0.6674	0.6589	0.6507	0.6424	0.6345	0.6265	0.6234	0.6203	0.6171	0.6139	0.6109	0.6080	0.6017
200	1.4430	1.0690	0.8871	0.7433	0.7341	0.7248	0.7158	0.7066	0.6978	0.6890	0.6805	0.6719	0.6685	0.6651	0.6618	0.6584	0.6551	0.6518	0.6453
225	1.5222	1.1276	0.9360	0.7842	0.7746	0.7648	0.7552	0.7455	0.7363	0.7270	0.7179	0.7088	0.7053	0.7017	0.6983	0.6948	0.6913	0.6877	0.6808
250	1.6058	1.1895	0.9872	0.8273	0.8171	0.8068	0.7966	0.7865	0.7767	0.7669	0.7572	0.7476	0.7440	0.7402	0.7366	0.7329	0.7292	0.7254	0.7182
300	1.6942	1.2550	1.0415	0.8729	0.8619	0.8509	0.8403	0.8297	0.8193	0.8089	0.7990	0.7889	0.7850	0.7810	0.7770	0.7731	0.7693	0.7654	0.7578
350	1.9058	1.4120	1.1719	0.9820	0.9697	0.9574	0.9455	0.9335	0.9218	0.9102	0.8988	0.8874	0.8830	0.8786	0.8741	0.8697	0.8653	0.8609	0.8524
500	2.2394	1.6588	1.3769	1.1538	1.1394	1.1250	1.1109	1.0967	1.0832	1.0695	1.0561	1.0427	1.0375	1.0322	1.0270	1.0218	1.0167	1.0116	1.0016
750	2.9109	2.1563	1.7898	1.4997	1.4810	1.4622	1.4440	1.4256	1.4079	1.3901	1.3727	1.3554	1.3487	1.3419	1.3351	1.3283	1.3217	1.3150	1.3018
1,000	3.7842	2.8032	2.3266	1.9495	1.9252	1.9009	1.8772	1.8534	1.8301	1.8069	1.7845	1.7619	1.7531	1.7443	1.7356	1.7268	1.7182	1.7096	1.6924

Posti Magazine, Nationwide Prices

12839

Max. unit weight g	Mailing size at last, items																		
	1,000	5,000	10,000	15,000	25,000	38,000	50,000	63,000	75,000	88,000	100,000	113,000	125,000	138,000	150,000	163,000	175,000	188,000	200,000
75	0.6458	0.4784	0.3971	0.3575	0.3530	0.3486	0.3441	0.3397	0.3355	0.3313	0.3273	0.3232	0.3216	0.3199	0.3183	0.3167	0.3151	0.3135	0.3104
100	0.6591	0.4883	0.4053	0.3648	0.3603	0.3557	0.3513	0.3468	0.3425	0.3381	0.3338	0.3296	0.3280	0.3263	0.3248	0.3232	0.3216	0.3199	0.3167
125	0.7068	0.5237	0.4347	0.3912	0.3864	0.3815	0.3767	0.3719	0.3673	0.3627	0.3581	0.3536	0.3518	0.3500	0.3483	0.3465	0.3448	0.3431	0.3395
150	0.7581	0.5617	0.4662	0.4196	0.4143	0.4091	0.4039	0.3988	0.3938	0.3889	0.3840	0.3792	0.3772	0.3753	0.3735	0.3716	0.3697	0.3679	0.3643
175	0.8130	0.6023	0.5000	0.4500	0.4444	0.4388	0.4333	0.4278	0.4224	0.4170	0.4118	0.4066	0.4046	0.4026	0.4006	0.3985	0.3965	0.3946	0.3906
200	0.8719	0.6458	0.5362	0.4825	0.4765	0.4705	0.4646	0.4587	0.4530	0.4473	0.4417	0.4361	0.4339	0.4317	0.4296	0.4274	0.4253	0.4232	0.4190
225	0.9199	0.6814	0.5656	0.5090	0.5028	0.4965	0.4902	0.4839	0.4779	0.4718	0.4659	0.4601	0.4578	0.4555	0.4532	0.4510	0.4486	0.4463	0.4419
250	0.9706	0.7188	0.5966	0.5371	0.5304	0.5237	0.5171	0.5105	0.5041	0.4978	0.4916	0.4855	0.4830	0.4805	0.4781	0.4758	0.4733	0.4709	0.4663
300	1.0238	0.7584	0.6296	0.5666	0.5595	0.5525	0.5455	0.5386	0.5319	0.5251	0.5186	0.5120	0.5095	0.5070	0.5044	0.5018	0.4993	0.4969	0.4919
350	1.1517	0.8532	0.7081	0.6374	0.6295	0.6215	0.6137	0.6058	0.5984	0.5909	0.5834	0.5759	0.5731	0.5703	0.5674	0.5645	0.5617	0.5589	0.5534
500	1.3534	1.0025	0.8321	0.7488	0.7395	0.7302	0.7210	0.7119	0.7031	0.6943	0.6855	0.6768	0.6735	0.6701	0.6667	0.6634	0.6600	0.6567	0.6502
750	1.7592	1.3032	1.0816	0.9735	0.9613	0.9492	0.9373	0.9254	0.9139	0.9023	0.8911	0.8798	0.8754	0.8710	0.8666	0.8623	0.8579	0.8536	0.8451
1,000	2.2869	1.6942	1.4061	1.2655	1.2497	1.2338	1.2184	1.2029	1.1879	1.1729	1.1584	1.1438	1.1380	1.1321	1.1265	1.1209	1.1153	1.1097	1.0985

Please leave a contact request online at posti.fi/business/forms/contactform-publications.html in case the publication's batch size is at least 500,000 items.

Posti Newspaper, Nationwide Prices

12899

Max. unit weight g	Mailing size at last, items																		
	1,000	5,000	10,000	15,000	25,000	38,000	50,000	63,000	75,000	88,000	100,000	113,000	125,000	138,000	150,000	163,000	175,000	188,000	200,000
75	0.6775	0.5019	0.4166	0.3750	0.3703	0.3657	0.3610	0.3564	0.3520	0.3476	0.3433	0.3390	0.3373	0.3356	0.3339	0.3322	0.3305	0.3289	0.3257
100	0.6914	0.5123	0.4252	0.3827	0.3779	0.3732	0.3685	0.3638	0.3592	0.3546	0.3502	0.3458	0.3441	0.3423	0.3407	0.3390	0.3373	0.3356	0.3322
125	0.7415	0.5494	0.4560	0.4104	0.4053	0.4002	0.3952	0.3902	0.3853	0.3804	0.3757	0.3709	0.3690	0.3672	0.3653	0.3635	0.3617	0.3599	0.3561
150	0.7953	0.5892	0.4890	0.4401	0.4346	0.4291	0.4237	0.4183	0.4131	0.4079	0.4029	0.3978	0.3957	0.3937	0.3918	0.3899	0.3879	0.3859	0.3821
175	0.8528	0.6318	0.5245	0.4720	0.4661	0.4603	0.4545	0.4488	0.4431	0.4375	0.4320	0.4266	0.4245	0.4224	0.4202	0.4180	0.4160	0.4139	0.4098
200	0.9147	0.6775	0.5624	0.5062	0.4998	0.4935	0.4874	0.4812	0.4752	0.4692	0.4634	0.4575	0.4552	0.4529	0.4506	0.4484	0.4462	0.4440	0.4395
225	0.9650	0.7148	0.5934	0.5340	0.5274	0.5208	0.5142	0.5077	0.5013	0.4949	0.4888	0.4826	0.4802	0.4778	0.4755	0.4731	0.4706	0.4682	0.4636
250	1.0182	0.7541	0.6259	0.5634	0.5564	0.5494	0.5424	0.5355	0.5288	0.5222	0.5157	0.5093	0.5066	0.5040	0.5016	0.4991	0.4965	0.4940	0.4891
300	1.0740	0.7956	0.6605	0.5943	0.5869	0.5796	0.5723	0.5650	0.5579	0.5509	0.5440	0.5371	0.5345	0.5318	0.5291	0.5264	0.5238	0.5212	0.5160
350	1.2082	0.8950	0.7428	0.6687	0.6603	0.6520	0.6438	0.6355	0.6277	0.6199	0.6120	0.6042	0.6012	0.5983	0.5952	0.5922	0.5892	0.5863	0.5805
500	1.4197	1.0516	0.8728	0.7855	0.7757	0.7660	0.7564	0.7468	0.7375	0.7283	0.7191	0.7100	0.7065	0.7029	0.6994	0.6959	0.6924	0.6889	0.6821
750	1.8455	1.3671	1.1346	1.0213	1.0085	0.9957	0.9832	0.9708	0.9587	0.9466	0.9347	0.9229	0.9183	0.9137	0.9091	0.9045	0.9000	0.8954	0.8865
1,000	2.3990	1.7772	1.4750	1.3275	1.3109	1.2943	1.2781	1.2619	1.2462	1.2304	1.2151	1.1998	1.1937	1.1876	1.1818	1.1759	1.1700	1.1641	1.1523

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Local Publication Delivery

Local Publication Delivery allows the quick delivery of your publication to your subscribers locally. The services are intended for regular publications published at least 48 times annually.

In the Local Publication Delivery, the Publication's issue-specific batch size consists of the publication copies in Daytime Delivery and Long-Distance Delivery.

The Publication Long-Distance Delivery can only be ordered for Publication Daytime Delivery.

The Posti Daytime Publication Delivery Service delivers publications to subscribers primarily during the date of publication.

In the Posti Long-distance Publication Delivery service, publications are delivered to subscribers outside of the core publication zone primarily on the second weekday following their posting. Delivery speed and delivery day will be agreed according to the effects of posting time and place in the mailing plan.

Posti Daytime Publication Delivery

12841

Max. unit weight g	Mailing size at last, items											
	1,000	1,500	2,000	2,500	3,000	3,500	4,000	5,000	6,000	7,000	8,000	9,000
50	0.4392	0.4239	0.4124	0.4011	0.3901	0.3794	0.3672	0.3552	0.3437	0.3326	0.3218	0.3114
60	0.4547	0.4387	0.4269	0.4152	0.4038	0.3927	0.3801	0.3678	0.3558	0.3443	0.3331	0.3224
70	0.4707	0.4543	0.4419	0.4298	0.4179	0.4065	0.3935	0.3807	0.3683	0.3564	0.3450	0.3336
80	0.4872	0.4702	0.4574	0.4449	0.4326	0.4208	0.4072	0.3940	0.3812	0.3689	0.3572	0.3455
95	0.5116	0.4939	0.4803	0.4672	0.4543	0.4419	0.4277	0.4139	0.4004	0.3875	0.3750	0.3627
110	0.5373	0.5186	0.5044	0.4905	0.4770	0.4640	0.4491	0.4345	0.4205	0.4068	0.3938	0.3809
130	0.5642	0.5446	0.5296	0.5152	0.5009	0.4874	0.4716	0.4563	0.4416	0.4273	0.4136	0.4000
150	0.5926	0.5719	0.5560	0.5409	0.5260	0.5117	0.4952	0.4792	0.4637	0.4487	0.4343	0.4200
175	0.6223	0.6005	0.5840	0.5680	0.5522	0.5374	0.5200	0.5031	0.4869	0.4712	0.4561	0.4412
200	0.6845	0.6605	0.6424	0.6248	0.6075	0.5912	0.5721	0.5535	0.5358	0.5184	0.5017	0.4853
250	0.7530	0.7268	0.7067	0.6874	0.6683	0.6503	0.6293	0.6089	0.5893	0.5703	0.5519	0.5338
300	0.8283	0.7993	0.7773	0.7560	0.7352	0.7154	0.6923	0.6699	0.6482	0.6273	0.6072	0.5872
350	0.9111	0.8794	0.8551	0.8318	0.8087	0.7870	0.7616	0.7369	0.7130	0.6900	0.6680	0.6460
400	1.0024	0.9673	0.9406	0.9150	0.8896	0.8659	0.8377	0.8106	0.7844	0.7591	0.7347	0.7107
1,000	1.1025	1.0640	1.0347	1.0066	0.9786	0.9525	0.9215	0.8918	0.8628	0.8351	0.8082	0.7818

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Posti Long-distance Publication Delivery

12838

Max. unit weight g	Mailing size at last, items										
	1,000	5,000	10,000	15,000	25,000	50,000	75,000	100,000	125,000	150,000	175,000
50	0.5591	0.4377	0.4289	0.4205	0.4121	0.4040	0.3958	0.3881	0.3803	0.3727	0.3653
60	0.5788	0.4530	0.4441	0.4352	0.4267	0.4181	0.4098	0.4018	0.3936	0.3859	0.3782
70	0.5990	0.4689	0.4596	0.4504	0.4417	0.4329	0.4242	0.4160	0.4074	0.3995	0.3915
80	0.6200	0.4854	0.4758	0.4664	0.4572	0.4480	0.4391	0.4306	0.4217	0.4135	0.4053
95	0.6510	0.5097	0.4995	0.4897	0.4802	0.4704	0.4611	0.4521	0.4428	0.4341	0.4256
110	0.6836	0.5352	0.5246	0.5142	0.5041	0.4941	0.4843	0.4748	0.4651	0.4560	0.4470
130	0.7178	0.5620	0.5509	0.5399	0.5295	0.5188	0.5085	0.4987	0.4883	0.4788	0.4694
150	0.7538	0.5903	0.5785	0.5669	0.5559	0.5447	0.5341	0.5236	0.5128	0.5028	0.4928
175	0.7915	0.6198	0.6075	0.5954	0.5838	0.5721	0.5608	0.5498	0.5386	0.5280	0.5175
200	0.8706	0.6817	0.6683	0.6549	0.6423	0.6292	0.6170	0.6048	0.5925	0.5810	0.5693
250	0.9577	0.7500	0.7351	0.7206	0.7065	0.6922	0.6786	0.6653	0.6518	0.6389	0.6263
300	1.0536	0.8250	0.8088	0.7926	0.7772	0.7615	0.7466	0.7319	0.7169	0.7029	0.6889
350	1.1590	0.9076	0.8898	0.8719	0.8549	0.8376	0.8214	0.8051	0.7887	0.7732	0.7578
400	1.2748	0.9985	0.9788	0.9591	0.9405	0.9214	0.9035	0.8857	0.8676	0.8507	0.8337
1,000	1.4024	1.0984	1.0767	1.0551	1.0345	1.0136	0.9939	0.9743	0.9545	0.9357	0.9170

Bundled Items in Basic Delivery

Bundle Delivery is a convenient way to send several printed products to one recipient in one delivery.

Posti Bundle 1, nationwide prices **1008**

- **EUR 5.53/item** and **EUR 0.78/kg**

Posti Bundle, nationwide prices **1007**

- **EUR 4.13/item** and **EUR 0.55/kg**

Daytime delivery bundle **17504**

- **EUR 5.53/item** and **EUR 0.78/kg**

Posti Customer Direct is addressed delivery service for companies and organizations that wish to target direct and customer relationship marketing or communications to selected recipient groups in Finland.

Item Pricing

The pricing of Posti Customer Direct is based on the item weight, quantity and batch size.

Mailing Methods that Affect the Price

When you inform Posti of a batch of at least 20,000 items seven weeks before the mailing date, you can get a 2% Advance order discount. The advance order is placed by filling in the mailing list (mailing location and date, number, item weight). The number information in the advance order can be changed by +-10% and item weight by +-30%. If the information changes more or if the mailing location or date changes, the advance order discount will no longer be available.

The mailing batch reported on a mailing list. Additional Handling (subject to a charge) will be added to Posti Customer Direct items when the item's dimensions or shape differs from the product features defined for the specific product or if it cannot be prepared according to Posti's instructions.

Dimensions

Customer Direct, manually sortable

- minimum size 90mm x 140mm x 0.2mm
- maximum size 250mm x 353mm x 20mm (30mm*)
- maximum weight 2,000g

*) By separate agreement, the thickness can be 30mm. The Additional Handling service subject to a charge will be added to items exceeding the maximum thickness (20mm).

Customer Direct, machine sortable

- minimum size 90mm x 140mm x 0.5mm
- maximum size 250mm x 310mm x 10mm, unenclosed item
- maximum size 250mm x 328mm x 10mm, item in an envelope
- item weight 5–350g
- postcard paper grammage 160g/m²
- if the item is square shaped, the recommended minimum size is 200mm x 200mm

Additional Services

Additional Handling

17018

- **EUR 0.096/item**

Pricing is also affected by the preparation level of the items. If the preparations requirements are not met, Additional Handling (available as an additional service) will be added to the item. Additional Handling subject to a charge is added to Posti Customer Direct items when the dimensions or form of the item differ from the product features determined for the product or if the item has not been preprocessed according to Posti's instructions (Guides for Batch-Sorted and Machine-Sortable Items).

Information Service

1206, 1207, 1208, 2033

You can add the Information Service to Posti Customer Direct. In this way, you receive notifications of changes of address and you can keep your customer register up to date. For more information, see Information Service on page 26.

- If the recipient cannot be found (the address is outdated or incorrect and Information Service is not in use), undeliverable Posti Customer Direct items will be disposed of in the delivery office.

Posti Customer Direct, Manually Sortable

18156

Posti Customer Direct is a cost-effective way to deliver addressed marketing messages. With it, you can reach your existing and potential customers and ensure your message is noticed.

Posti Customer Direct items are to be dropped off at a sorting center or terminal on weekdays (Mon–Fri) by 5 p.m. Posti can also pick up the items (pickup service subject to a charge). Items must not be dropped off in a mailbox.

The pricing is based on the item weight (weight category), quantity and batch size.

Maximum unit weight g	Mailing size, items							
	1–	5,000–	10,000–	20,000–	50,000–	100,000–	200,000–	300,000–
15	0.5211	0.3503	0.3341	0.3177	0.3037	0.2939	0.2904	0.2874
25	0.5707	0.3881	0.3705	0.3527	0.3365	0.3254	0.3218	0.3184
35	0.6203	0.4181	0.3995	0.3809	0.3627	0.3507	0.3469	0.3431
50	0.6745	0.4559	0.4360	0.4159	0.3956	0.3824	0.3782	0.3740
75	0.7194	0.5013	0.4798	0.4581	0.4349	0.4203	0.4159	0.4112
100	0.8528	0.5917	0.5671	0.5424	0.5135	0.4961	0.4912	0.4854
125	0.9589	0.6671	0.6400	0.6126	0.5790	0.5593	0.5541	0.5473
150	1.0549	0.7426	0.7127	0.6828	0.6446	0.6225	0.6166	0.6092
175	1.1599	0.8180	0.7856	0.7532	0.7102	0.6857	0.6794	0.6711
200	1.2649	0.8934	0.8583	0.8234	0.7757	0.7489	0.7422	0.7330
250	1.4226	1.0066	0.9677	0.9287	0.8742	0.8438	0.8363	0.8259
300	1.6172	1.1575	1.1134	1.0691	1.0052	0.9702	0.9618	0.9496
400	1.9371	1.3838	1.3318	1.2798	1.2019	1.1598	1.1499	1.1352
600	2.4550	1.8363	1.7688	1.7012	1.5953	1.5391	1.5265	1.5068
800	3.2677	2.4399	2.3515	2.2631	2.1198	2.0448	2.0283	2.0021
1,000	4.1223	3.0433	2.9342	2.8249	2.6441	2.5506	2.5303	2.4975
2,000	6.5315	4.8538	4.6821	4.5103	4.2175	4.0678	4.0361	3.9838

Posti Customer Direct, Machine Sortable

18155

The pricing is based on the item weight (weight category), quantity and batch size.

Maximum unit weight g	Mailing size, items							
	1–	5,000–	10,000–	20,000–	50,000–	100,000–	200,000–	300,000–
15	0.3808	0.2560	0.2441	0.2322	0.2220	0.2147	0.2122	0.2100
25	0.4170	0.2836	0.2708	0.2577	0.2459	0.2378	0.2352	0.2327
35	0.4533	0.3056	0.2920	0.2784	0.2651	0.2563	0.2535	0.2507
50	0.4929	0.3331	0.3186	0.3039	0.2891	0.2794	0.2764	0.2733
75	0.5257	0.3663	0.3506	0.3348	0.3178	0.3071	0.3039	0.3005
100	0.6232	0.4324	0.4144	0.3964	0.3753	0.3626	0.3590	0.3547
125	0.7008	0.4875	0.4677	0.4477	0.4231	0.4087	0.4049	0.4000
150	0.7709	0.5427	0.5208	0.4990	0.4710	0.4549	0.4506	0.4452
175	0.8476	0.5977	0.5741	0.5504	0.5190	0.5011	0.4965	0.4904
200	0.9244	0.6529	0.6272	0.6017	0.5669	0.5473	0.5424	0.5356
250	1.0396	0.7356	0.7072	0.6786	0.6388	0.6166	0.6111	0.6035
350	1.1818	0.8458	0.8136	0.7812	0.7346	0.7090	0.7028	0.6939

Posti Home Direct, Unaddressed Delivery

With the unaddressed Posti Home Direct delivery, you can reach both households and companies. Your message will be delivered with the day mail and it is guaranteed to be noticed – more than two million mailboxes already within your reach!

Delivery prices can be found in PTP or in the Contact web service posti.fi/kontakti.

Create and Send Printed Messages through Posti Contact

In the Contact web service (www.posti.fi/kontakti), you can send printed messages to the recipients quickly and easily. There can be one or more recipients. You can use the service with Posti transaction codes.

The use of the tool is free of charge and you only pay for placed orders.

	Card A6 EUR/item	Card A6 4s. envelope EUR/item	Card A5 EUR/item	Card A5 4s. envelope EUR/item	Letter A4, C5 envelope EUR/item
Priority	1.63	2.15	2.00	2.45	2.20
Economy	1.20	1.73	1.63	1.83	1.73
Customer Direct	0.80	1.33	1.20	1.53	1.30

MAIL RECEIVING SERVICES

Select the most suitable way to receive your company's mail.

Additional Services

Additional services	P.O. Box	Corporate address	Corporate Postal Code	Box Service
Agreed Further Mailing		x	x	
Additional Handling			x	
Storage				x

Agreed Further Mailing

12416

Volume / day	EUR/month
Compilation envelope*	120.00
1 box**	200.00
2 boxes	250.00
3 boxes	300.00
4 boxes	350.00
5 boxes	400.00
More than 5 boxes, rolltainer	450.00

*) The compilation envelope holds approximately 20 items.

**) The blue transportation box holds approximately items of 250 C5 envelopes or approximately 100 C4 envelopes.

Other Charges

		EUR	
10353	Modification charge	one-off charge	55.00
12890	Mail Receiving Services, other work	hourly charge	40.00

Posti P.O. Box

By using a P.O. Box, you can collect your mail according to your own schedule and get it even faster than through daytime delivery.

		EUR	
1504	P.O. Box, establishment charge	one-off charge	175.00
1503	Rent	annual charge	189.00
12410	P.O. Box, additional key	one-off charge	55.00
12248	P.O. Box, additional iLog key	one-off charge	33.00

Posti Corporate Address

A Corporate Address is a good option when you need a P.O. Box address and delivery for receiving daily mail.

		EUR	
12409	Corporate Address, establishment charge	one-off charge	175.00
12331	Corporate Address, usage fee	monthly charge	13.00
12416	Agreed Further Mailing	monthly charge, since	120.00

Posti Box Service

The Box Service is the solution when your company operates abroad and needs a mail address in Finland. The forwarding of incoming and returning items as well as the storage space you need can be added to the Box Service.

			EUR
12941	Establishment charge	one-off charge	160.00
2120	Usage fee	monthly charge	92.50
2121	Service charge: packaging material, sorting (excl. reply mail), and mailing	hourly charge	58.70
2122	Storage/pallet slot	day	3.10

Posti Corporate Postal Code

A Corporate Postal Code provides your company with a unique and permanent mail address. It strengthens the brand and creates a positive corporate image.

Establishment charge

1166

An establishment charge of **EUR 5,500.00** is payable for setting up Corporate Postal Code.

With additional sorting			EUR
10883	Corporate Postal Code, usage fee	monthly charge	108.00
12413	Items per month	5,000	EUR/month
		10,000	EUR/month
		20,000	EUR/month
		30,000	EUR/month
		40,000	EUR/month
		50,000	EUR/month
		60,000	EUR/month
		70,000	EUR/month
12414	Sorting directions	EUR/month/PO Box	26.00

Without Additional Sorting			EUR
12888	Corporate Postal Code, usage fee	monthly charge	
	Items per month	5,000	221.00
		10,000	276.00
		20,000	397.00
		30,000	453.00
		40,000	507.00
		50,000	563.00
		60,000	647.00
		70,000	783.00
		80,000	948.00
		90,000	1,070.00
		100,000	1,235.00
10884	Modification charge	one-off charge	55.00
12416	Agreed Further Mailing	monthly charge, since See page 23	120.00

Reply Mail Services

The Reply Mail Item is a pre-paid item with which your customer can reply to letters or otherwise contact your company.

Dimensions

- minimum size 90mm x 140mm
- maximum size 250mm x 353mm x 30mm
- maximum weight

Nordic countries and certain other European countries*	2,000g
certain European countries*	1,000g
other countries	50g

Items exceeding the maximum dimensions will be processed and invoiced as Maxi Size additional service items. Maxi Size is available for certain countries* only.

Weight and dimension restrictions for Maxi Reply Mail Item

- maximum size length + width + thickness combined 900mm, maximum length 600mm
 – in roll form length + double diameter combined 1,040mm, maximum length 900mm

Establishment Fee

18173

Establishment charge for a new reply mail item ID and info code **EUR 15.00 /item**

Usage Fee

17006

Monthly charge **EUR 11.00/reply mail item ID**

Posti Economy Reply Mail

17005

EUR/item	EUR/kg
0.71	6.01

Economy Reply Mail, Coupon

17004

EUR/item	EUR/kg
0.73	6.01

Additional Services

Additional Services	EUR/item
1121 Info Code Sorting	0.12
4033 Combination Envelope	0.12
6838 Maxi Size	See page 5

Posti Insured Reply Mail

15249, 15251

	EUR/item	EUR/kg
Insured value max. EUR 5,000	9.59	6.50
Insured value EUR 5,001–15,000	12.46	6.50

Posti Reply Mail International

1651

The service operates throughout the world. It is an easy way to collect replies and feedback. The Posti Reply International increases the amount of feedback as it is free of charge for the sender.

EUR/item	EUR/kg	EUR min.
0.95	12.83	1.07

Additional services

Additional services	EUR/item
5949 Maxi Size (to certain countries only)	4.81
1121 Info Code Sorting	0.12

OTHER SERVICES AND RATES

Information Service

1206, 1207, 1208, 2033

The Information Service ensures that your item reaches the recipient even if the recipient's address has changed. You also receive an electronic report about undeliverable items and changes of address. Use the Information Service for addressed letters, direct marketing, and publication delivery services. Pricing is based on the number of corrected addresses or undeliverable items. The service is free if the address information is correct.

The pricing of the service level 0 (zero) is based on the number of returned, undeliverable items. The price of the Information Service includes the saving of identifying information from the bar code. Posti will charge a separate fee for manual saving.

You can affect the quality and total price of the service by using bar codes in the markings and updating your customer register based on delivered change of address information.

- service level 0 (null) **EUR 1.10/item**
- change of address **EUR 1.10/item**
- manual entry of identification data **EUR 0.25/item**
- change of address, if the delivery type is a paper letter **EUR 1.45/item**

Pricing Service

In Pricing Service, letters will, against a payment, be priced on behalf of the customer. The items will be priced on the weekday following the mailing. A separate agreement will be signed concerning the service.

Prices can be found in a separate price list.

Other Services and Rates

Prices can be found in a separate price list.

www.posti.fi