



Tariffs and Rates of Contract Services

April 1, 2017

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Tariffs and Rates of Contract Services

April 1, 2017

These Tariffs and Rates of Contract Services of Posti Ltd (hereinafter Posti) are valid from April 1, 2017, and replace the Tariffs and Rates of Contract Services of January 1, 2017.

Value added tax

The tariffs and rates are quoted excluding VAT, unless otherwise stated. VAT valid at the time will be added to prices during invoicing.

No VAT is added to the tariffs and rates applying to mail addressed to the Åland Islands, special areas outside the European Union's excise and VAT zone and non-EU member states.

General basis for discounts

The prices and pricing principles of the services are defined service-specifically later in this Price List or in service-specific price lists. Discounts are calculated from the list prices valid at any given time and are determined on a service-specific basis.

The primary principle for discounts in domestic addressed letter and marketing items is the annual volume. The discount requires a separate agreement, mailing plan and advance information on mailing.

The annual volume discount for letters requires a specific minimum volume of annual items in accordance with the agreement or its price appendix. A written agreement will be made in advance at the beginning of the agreement period on the planned mailing items and their estimated annual volume.

In Publication Services, the primary principles for discounts are the number of publication times per annum (the Posti Magazine 1, Posti Magazine, Posti Newspaper, Posti Daytime Publication Delivery and Posti Long-distance Publication Delivery services) and the local reach of the publication (the Posti Daytime Publication Delivery service). The principles for discounts on Publication Services, are presented on page 26. The discount requires a separate agreement, the provision of advance information at an annual level as well as mailing plan through the online service provided by Posti.

Discounts are determined service-specifically and the details of the basis for discounts may vary depending on the service. The basis for discounts is specified in more detail in the price lists of various services, customers' agreements, or the price appendices of such agreements. The actualization of the bases for discounts is monitored by Posti. If they differ from what has been agreed upon, Posti has the right to cancel any discount given / revise the discount level according to the actual level.

Further Information

Further information can be found at www.posti.fi.

DOMESTIC TRANSPORT SERVICES

Item Pricing

The pricing of parcels is based on units and the mailed item's measured weight or volume, whichever is the greater. The cubic measure used for parcels is $1\text{m}^3 = 250\text{kg}$. The minimum pricing weight is 100g. The maximum batch size for multi parcel shipments is 10 items. The price of an item also depends on the additional services used.

The pricing of transport units is based on the transport unit type, the size of the shipment lot, transport distance, and the additional services used.

Unless otherwise stated, the prices include transport from a Posti outlet to the recipient or pick-up location. A pick-up can be ordered for items (subject to a separate charge), or a pick-up and delivery contract can be signed with Posti.

An applicable fuel surcharge will be charged separately. The surcharge will be reviewed every month, on the first Monday of each month. The surcharge shall be applied to domestic and international parcel and freight services. The currently valid fuel surcharges are specified on Posti's website on page www.posti.fi/fuelsurcharge.

If the transport unit size exceeds the dimensions of the transport platform, its additional price will be 50% of the price of the next transport unit.

SENDING ITEMS TO CONSUMERS

Dimensions

		Postal Parcel	Posti Home Parcel	Posti Small Parcel	Posti Return Posti Unclaimed Shipping
Maximum size	120 x 60 x 60cm	x	x		x
Maximum size when sending to a Parcel Point	59 x 60 x 36cm	x			
Maximum size for Posti Small Parcel	35.3 x 25 x 3cm			x	
Maximum weight for Posti Small Parcel	2kg			x	
Maximum weight	35kg	x	x		x
Minimum size	15 x 15 x 1cm	x	x		x
Minimum weight	100g	x	x		x
Maximum size with additional service Oversized	180 x 80 x 60cm	x			
Maximum size with additional service Oversized	300 x 120 x 60cm		x		x

Domestic transport units

- **Pallet**
 - maximum gross weight 1,000kg
 - maximum size length 100cm, width 120cm, height from the ground 240cm
- **Special pallet**
 - maximum gross weight 500kg
 - maximum size length 80cm, width 60cm, height from the ground 210cm
- **Rolltainer**
 - maximum gross weight 250kg
 - maximum size length 81cm, width 63cm, height from the ground 210cm

Additional Services

	Postal Parcel	Posti Home Parcel	Posti Return Posti Unclaimed Shipping	Posti Small Parcel	Posti Express Freight Evening 21
Fragile	x	x	x		
Oversized	x	x	x		
COD**	x	x			
Registration	x				
Paid by other than sender*	x	x	x	x	x
Handing over to the Addressee in Person	x***	x			x
Identification of Parcel Point customer	x				

*) Requires an EDI message with, for example, Posti SmartShip.

***) Not possible in connection with the installation service.

***) Not to a Parcel Point.

Fragile

- **EUR 7.50/item**

Oversized

- **EUR 7.50/item**

COD

- Postal Parcel **EUR 5.00/shipment**
- Posti Home Parcel **EUR 8.70/shipment**
- Posti Express Freight Evening 21 **EUR 8.70/shipment**

As a financing service, COD is exempt from VAT.

The COD charge will not be refunded if the item remains uncollected.

The maximum COD amount is EUR 2,000.

Registration

- **EUR 4.20/item**

Electronic notice or arrival

- Pickup reminder by mail **EUR 1.50 /item**

Identification of Parcel Point customer

- **EUR 1.00/item**

Postal Parcel

A Postal Parcel is picked up at a Posti outlet or at a Parcel Point. Postal Parcel is affordable and fast, and your customer can choose a pickup point from the most extensive network in Finland.

EUR/item	EUR/kg
7.31	0.32

SENDING ITEMS TO CONSUMERS

Posti Small Parcel

Posti Small Parcel is an affordable and easy way to send light goods that fit into a mail slot slot or box. It is delivered with the day mail.

EUR/item
3.90

Posti Home Parcel

With Home Parcel and Express Freight Evening 21, you can deliver items to your customer's home at the agreed time, even by the next weekday. Home Parcel is also suitable for large items and is available to any destination in Finland.

One package shipments		Multiple package shipments	
EUR/mailing	EUR/kg	EUR/mailing	EUR/kg
12.93	0.314	19.40	0.314

Posti Express Freight Evening 21

Zone	Rolltainer/Special pallet (max 0.6 x 0.8m)		Pallet (max 1.0 x 1.2m)	
	First unit	Next units to the same addressee	First unit	Next units to the same addressee
	EUR	EUR	EUR	EUR
0	48.95	41.83	70.36	58.95
1	61.18	54.06	94.84	83.43
2	76.48	69.36	122.38	110.97
3	91.79	84.67	152.96	141.55
4	107.08	99.96	183.56	172.15
5	122.38	115.26	214.14	202.73

Delivery charge

Delivery zone	EUR
1	22.50
2	45.00

Returning Items

Your consumer customers can return products conveniently as a Customer Return from all Posti outlets and parcel terminals. A Posti Unclaimed Shipping ensures that uncollected items are returned to your company.

Return Item, not tracked

- maximum size length + width + thickness combined 900mm, maximum length 600mm
– in roll form length + double diameter combined 1,040mm, maximum length 900mm
- maximum weight 2kg

Returns	EUR/item	EUR/kg	EUR min.
Posti Return Item	0.93	6.06	2.16
Posti Return	7.31	0.32	
Posti Unclaimed Shipping	7.31	0.32	

SENDING ITEMS TO COMPANIES

Dimensions

		Posti Express Parcel	Posti Express Parcel Morning 09	Posti Express Parcel Same-Day 00
Maximum size	120 x 60 x 60cm	x	x	x
Maximum weight	35kg	x	x	x
Minimum size	15 x 15 x 1cm	x	x	x
Minimum weight	100g	x	x	x
Maximum size with additional service Oversized	180 x 80 x 60cm		x	x
Maximum size with additional service Oversized	300 x 120 x 60cm	x		

Domestic transport units

- Pallet**
 - maximum gross weight 1,000kg
 - maximum size length 100cm, width 120cm, height from the ground 240cm
- Special pallet**
 - maximum gross weight 500kg
 - maximum size length 80cm, width 60cm, height from the ground 210cm
- Rolltainer**
 - maximum gross weight 250kg
 - maximum size length 81cm, width 63cm, height from the ground 210cm

Additional Services for Parcels

Additional Service	Price	Posti Express Parcel	Posti Express Parcel Morning 09	Posti Express Parcel Same-Day 00
COD*	EUR 8.70/shipment	x		x
Fragile	EUR 7.50/item	x	x	x
Oversized (additional fee)	EUR 7.50/item	x	x	x
LQ Transport	EUR 4.52/item	x	x	x
Transport of Dangerous Goods (VAK)	EUR 4.52/item	x	x	x
Handing over to the Addressee in Person	EUR 5.14/shipment	x	x	x
Handing over without Signature of the Addressee	EUR 1.54/shipment	x	x	x
Call before Delivery	EUR 4.63/shipment	x	x	x
Saturday Delivery	EUR 10.00/shipment	x		
Electronic notice of arrival	EUR 0.32/shipment	x	x	x

*) As a financing service, COD is exempt from VAT.

The COD charge will not be refunded if the item remains uncollected.

The maximum COD amount is EUR 2,000.

SENDING ITEMS TO COMPANIES

Posti Express

Posti Express is a cost-effective and reliable nationwide transport service, with which your item is delivered as a parcel, in a roll cage, or on a pallet by 2 p.m. the next weekday.

Posti Express Parcel

One package shipments		Multiple package shipments	
EUR/mailing	EUR/kg	EUR/mailing	EUR/kg
12.58	0.305	18.85	0.305

Posti Express Freight

Zone	Rolltainer/Special pallet (max 0.6 x 0.8m)		Pallet (max 1.0 x 1.2m)	
	First unit	Next units to the same addressee	First unit	Next units to the same addressee
	EUR	EUR	EUR	EUR
0	40.79	34.85	58.63	49.12
1	51.00	45.06	79.04	69.53
2	63.74	57.80	101.99	92.48
3	76.49	70.55	127.47	117.96
4	89.24	83.30	152.96	143.45
5	101.99	96.05	178.46	168.95

Delivery charge

Delivery zone	EUR
1	22.50
2	45.00

Morning 09

Choose Morning 09 additional service when your item needs to be delivered early in the morning.

One package shipments		Multiple package shipments	
EUR/mailing	EUR/kg	EUR/mailing	EUR/kg
17.86	0.323	26.79	0.323

Zone	Rolltainer/Special pallet (max 0.6 x 0.8m)		Pallet (max 1.0 x 1.2m)	
	First unit	Next units to the same addressee	First unit	Next units to the same addressee
	EUR	EUR	EUR	EUR
0	57.12	51.18	82.07	72.57
1	71.39	65.45	110.63	101.13
2	89.24	83.30	142.78	133.28
3	107.08	101.14	178.45	168.95
4	124.94	119.00	214.14	204.64
5	142.78	136.84	249.83	240.33

Delivery charge

Delivery zone	EUR
1	22.50
2	45.00

SENDING ITEMS TO COMPANIES

Same-Day 00

If you use the Same-Day 00 additional service, your items are delivered to your customer on the same day you send them.

One package shipments		Multiple package shipments	
EUR/mailling	EUR/kg	EUR/mailling	EUR/kg
10.54	0.082	15.78	0.082

Zone	Rolltainer/Special pallet (max 0.6 x 0.8m)		Pallet (max 1.0 x 1.2m)	
	First unit EUR	Next units to the same addressee EUR	First unit EUR	Next units to the same addressee EUR
0	28.40	24.13	41.74	35.64
1	44.54	40.27	67.68	61.58

Delivery charge

Delivery zone	EUR
1	22.50
2	45.00

Transportation Unit Zones for Express Freight

SENDING AREA	ARRIVAL AREA																							
	00-10	11-14	15-19	20-27	28-29	30-32	33-39	40-44	45-47	48-49	50-52	53-56	57-59	60-64	65-66	67-69	70-75	76-79	80-83	84-86	87-89	90-93	94-95	96-99
	HKI	HML	LH	TKU	PR	FRS	TRE	JKL	KVL	KTK	MLI	LPR	SLN	SJK	VSA	KLA	KUO	PMK	JS	YLV	KJ	OU	KM	ROI
HKI 00-10	0	1	1	1	2	1	1	2	1	1	2	2	2	2	3	3	3	2	3	3	4	4	5	5
HML 11-14	1	0	1	1	2	1	1	2	1	2	2	2	2	2	3	3	2	3	3	4	4	4	4	5
LH 15-19	1	1	0	2	2	1	1	1	1	1	1	2	2	3	3	2	2	2	3	3	3	3	4	5
TKU 20-27	1	1	2	0	1	1	1	2	2	2	2	3	2	3	3	3	3	4	4	4	4	4	5	5
PR 28-29	2	2	2	1	0	1	1	2	2	2	3	3	3	2	2	2	3	2	4	3	4	4	4	5
FRS 30-32	1	1	1	1	1	0	1	2	2	2	2	3	2	2	3	3	2	3	3	4	4	4	4	5
TRE 33-39	1	1	1	1	1	1	0	1	2	2	2	3	2	2	2	2	2	3	3	3	3	3	4	4
JKL 40-44	2	2	1	2	2	2	1	0	2	2	1	2	2	2	2	1	1	2	2	2	2	2	3	4
KVL 45-47	1	1	1	2	2	2	2	2	0	1	1	2	3	3	3	2	1	2	3	3	4	4	4	5
KTK 48-49	1	2	1	2	2	2	2	2	1	0	1	2	3	3	4	2	2	3	3	3	4	5	5	
MLI 50-52	2	2	1	2	3	2	2	1	1	1	0	1	1	2	3	3	1	1	2	3	2	3	4	4
LPR 53-56	2	2	1	2	3	2	2	2	1	1	1	0	2	3	3	4	2	1	2	3	3	4	4	5
SLN 57-59	2	2	2	3	3	3	3	2	2	2	1	2	0	3	3	4	2	2	2	3	3	4	4	5
SJK 60-64	2	2	2	2	2	2	2	2	3	3	2	3	3	0	1	1	3	3	3	2	4	2	3	4
VSA 65-66	3	2	3	3	2	2	2	2	3	3	3	3	3	1	0	1	3	3	4	2	4	3	3	4
KLA 67-69	3	3	3	3	2	3	2	2	3	4	3	4	4	1	1	0	3	4	4	1	4	2	2	3
KUO 70-75	3	3	2	3	3	3	2	1	2	2	1	2	2	3	3	3	0	1	1	3	1	2	3	3
PMK 76-79	2	2	2	3	2	2	2	1	1	2	1	1	2	3	3	4	1	0	1	3	2	3	3	4
JS 80-83	3	3	2	4	4	3	3	2	2	3	2	2	2	3	4	4	1	1	0	3	2	3	3	4
YLV 84-86	3	3	3	4	3	3	3	2	3	3	3	3	3	2	2	1	3	3	3	0	2	1	2	2
KJ 87-89	4	4	3	4	4	4	3	2	3	3	2	3	3	4	4	4	1	2	2	2	0	2	2	3
OU 90-93	4	4	3	4	4	4	3	2	4	4	3	4	4	2	3	2	2	3	3	1	2	0	1	2
KM 94-95	5	4	4	5	4	4	4	3	4	5	4	4	4	3	3	2	3	3	3	2	2	1	0	1
ROI 96-99	5	5	5	5	5	5	4	4	5	5	4	5	5	4	4	3	3	4	4	2	3	2	1	0
	HKI	HML	LH	TKU	PR	FRS	TRE	JKL	KVL	KTK	MLI	LPR	SLN	SJK	VSA	KLA	KUO	PMK	JS	YLV	KJ	OU	KM	ROI

SENDING ITEMS TO COMPANIES

Posti Express Freight, Price List for Additional Services

Additional service	Price	Express Freight	Same-Day 00	Morning 09	Evening 21
COD	EUR 8.70/shipment	x	x		x
Handing over to the Addressee in Person	EUR 5.14/shipment	x	x	x	x
Call before Delivery	EUR 4.63/shipment	x	x	x	
Heated Transport (Heated transportation season 1 October–15 April)	EUR 12.34/shipment	x	x	x	
Handing over without Signature of the Addressee	EUR 1.54/shipment	x	x	x	
Roller cage fee (<i>from May 1, 2017</i>)	EUR 2.50/item	x	x	x	x

POSTI FREIGHT

Posti's freight services reach approximately 90% of companies in Finland by the next business day. With us, you can also reach the remotest archipelago and northernmost Lapland almost as fast.

The transport service with a waybill is ideal for business-to-business transports, from individual packages to full loads. We can also deliver your items to consumers. Posti's freight service is also ideal for the management of the sourcing freight of our customers. There is a diverse range of additional services available.

Posti Express Freight, Additional Fees

Additional service	Price
Oversized transport unit	50% of the sending price *

*) The price is based on the transport price for the second unit.

Posti Freight, Price List for Additional Services

Additional service	Price
TDG (transport of dangerous goods)	20% *
Delivery to private customers	30% *
Scheduled delivery	30% *
Call before delivery	EUR 4.50/shipment
Heated transportation (Heated transportation season 1 October–30 April)	20% *
Cash on delivery (Charged on the basis of the COD amount)	1.50%, min. EUR 25.00
Delivery to Terminal	EUR 12.00/shipment
Pick-up from Terminal	EUR 12.00/shipment
Long shipment	30% *
Handing over to the Addressee in Person	EUR 5.00/shipment
Handing over without Signature of the Addressee	EUR 1.50/shipment
Crane Delivery Service	Zone A= EUR 80.00/shipment Zone B= EUR 110.00/shipment Zone C= EUR 140.00/shipment Zone X= EUR 180.00/shipment Zone X2= EUR 300.00/shipment

*) Increase compared to basic freight.

Posti Freight Service Fees

In addition to the pricing agreed with the customer, Posti has the right to add VAT and a fuel surcharge to the price.

Should the customer require services not included in the agreed service complying with the terms of delivery, Posti shall be entitled to charge fees for any supplementary services it provides.

Freight increases are charged on a shipment-specific basis in accordance with the total chargeable weight indicated in the waybill. Customers must agree on services in advance with Posti. Service fees apply for domestic freight services as well as home delivery service.

Service	Price
Transport documents and filling (waybill and address card)	EUR 9.00/shipment
The delivery of the signed waybill (POD)	EUR 8.00/waybill
Saving of the waybill	EUR 7.50/waybill
Correcting/completing the order	EUR 2.00/waybill
Hourly rate, Posti Ltd's personnel	EUR 38.00/hour *
Hourly rate, for van	EUR 45.00/hour *
Hourly rate, for truck	EUR 72.00/hour *
Hourly rate, for road train	EUR 96.00/hour *
Hourly rate, unloading or loading by crane, freight over 5,000kg	EUR 90.00/hour *
Terminal payment	EUR 20.00/shipment
Exceeding the loading, unloading and waiting time, max. 5 tonnes (incl. 15min)	EUR 72.00/hour *
Exceeding the loading, unloading and waiting time, max. 10 tonnes (incl. 30min)	EUR 72.00/hour *
Exceeding the loading, unloading and waiting time, max. 20 tonnes (incl. 45min)	EUR 96.00/hour *
Loading, unloading and waiting time, over 20 tonnes (incl. 60min)	EUR 96.00/hour *
Special transport	will be agreed on separately
Large loads, (t > 10,000kg) loading and unloading operations by truck with tail board	EUR 10.00/tonne
Transport on Saturdays, Sundays and bank holidays	will be agreed on separately
Waste haulage	EUR 38.00
Extra delivery charge	EUR 38.00
Terminal fork lift service, max. 2,500kg per load	EUR 45.00/hour *
Late return of transport equipment, swap body/container trailers	EUR 40.00/24 hours
Late return of transport equipment, trailer	EUR 70.00/24 hours
Late return of transport equipment, cage pallet, roll cage or similar	EUR 10.00/24 hours
Storage payment in the terminal, for the first day	free of charge
Storage payment in the terminal, for the following days	EUR 0.70/100kg/24 hours
Storage payment in the terminal, minimum payment (below 2,500kg)	EUR 10.00/shipment
Storage payment in the terminal, above 2,500kg	will be agreed on separately
Storage payment in the terminal, in the customs terminal	will be agreed on separately
Pallet charge rates	EUR 10.00/pallet
Corrections and re-billing	EUR 25.00/invoice
Invoice reminder charge	EUR 8.00/invoice

*) Pricing basis is every starting half an hour.

INTERNATIONAL TRANSPORT SERVICES

Item Pricing

Pricing is based on units and the mailed item's measured weight or volume, whichever is the greater. The cubic measure used for parcels is 1m³ = 250kg. The minimum pricing weight is 250g. The price of an item also depends on the additional services used. Regarding transport units, pricing is based on the number of items, mailing batch, the transport unit type, and distances.

An applicable fuel surcharge will be charged separately. The surcharge will be reviewed every month, on the first Monday of the month. The fuel surcharge is based on the Fuel Factor of Statistics Finland's cost index on the road transport of goods. The surcharge shall be applied to domestic and international parcel and transport unit services.

Tariff Zones

Afghanistan 4	Chad 4	Great Britain 2	Libya 3	Pakistan 4	Spain 2
Albania 3	Chile 4	Greece 2	Liechtenstein 3	Palau 4	Sri Lanka 4
Algeria 3	China, People's Republic 4	Greenland (DK) 3	Lithuania 1	Panama 4	Sudan 4
Andorra 3	Colombia 4	Grenada 4	Luxembourg 1	Papua New Guinea 4	Suriname 4
Angola 4	Comoro Islands 4	Guadeloupe (FR) 4	Macao (CN) 4	Paraguay 4	Swaziland 4
Anguilla (GB) 4	Congo 4	Guam (US) 4	Macedonia 3	Peru 4	Sweden 1
Antigua and Barbuda 4	Congo, Dem. Republic 4	Guatemala 4	Madagascar 4	Philippines 4	Switzerland 3
Argentina 4	Cook Islands (NZ) 4	Guernsey (GB) 3	Malawi 4	Pitcairn Islands (GB) 4	Syria 3
Armenia 4	Costa Rica 4	Guinea 4	Malaysia 4	Poland 2	Tadzhikistan 4
Aruba (NL) 4	Croatia 2	Guinea-Bissau 4	Maldives 4	Portugal 2	Taiwan 4
Ascension 4	Cuba 4	Guyana 4	Malta 2	Puerto Rico (US) 4	Tanzania 4
Australia 4	Cyprus 2	Haiti 4	Marshall Islands (US) 4	Qatar 4	Thailand 4
Austria 2	Czech Republic 2	Honduras 4	Martinique (FR) 4	Réunion (FR) 4	Togo 4
Azerbaijan 4	Denmark 1	Hong Kong (CN) 4	Mauritania 4	Romania 2	Tokelau (NZ) 4
Bahamas 4	Djibouti 4	Hungary 2	Mauritius 4	Russia 3	Tonga 4
Bahrain 4	Dominica 4	Iceland 3	Mayotte (FR) 4	Rwanda 4	Trinidad and Tobago 4
Bangladesh 4	Dominican Republic 4	India 4	Mexico 4	Saint Barthélemy 4	Tristan da Cunha (GB) 4
Barbados 4	East Timor 4	Indonesia 4	Micronesia 4	Saint Christopher and Nevis 4	Tunisia 3
Belarus 3	Ecuador 4	Iraq 3	Moldova 3	Saint Helena (GB) 4	Turkey 3
Belgium 1	Egypt 3	Iran 3	Monaco 2	Saint Lucia 4	Turkmenistan 4
Belize 4	El Salvador 4	Ireland 2	Mongolia 4	Saint Martin 4	Turks and Caicos Islands (GB) 4
Benin 4	Equatorial Guinea 4	Isle of Man 3	Montenegro 3	Saint Vincent and Grenadines 4	Tuvalu 4
Bermuda (GB) 4	Eritrea 4	Israel 3	Montserrat (GB) 4	Saint-Pierre and Miquelon (FR) 4	Uganda 4
Bhutan 4	Estonia 1	Italy 2	Morocco 3	Samoa (Western Samoa) 4	Ukraine 3
Bolivia 4	Ethiopia 4	Ivory Coast 4	Mozambique 4	Samoa (Eastern Samoa) 4	United Arab Emirates 3
Bosnia and Herzegovina 3	Faeroe Islands (DK) 3	Jamaica 4	Namibia 4	San Marino 3	United States 3
Botswana 4	Falkland Islands (GB) 4	Jordan 3	Nauru 4	São Tomé and Príncipe 4	Uruguay 4
Brazil 4	Fiji 4	Kazakhstan 4	Nepal 4	Saudi Arabia 3	Uzbekistan 4
Brunei Darussalam 4	France 2	Kirghizia 4	Netherlands 1	Senegal 4	Vanuatu 4
Bulgaria 2	French Guiana (FR) 4	Kiribati 4	Netherlands Antilles (NL) 4	Serbia 3	Vatican 3
Burkina Faso 4	French Polynesia (FR) 4	Korea, Dem. Republic 4	New Caledonia (FR) 4	Seychelles 4	Venezuela 4
Burundi 4	Gabon 4	Korea, Republic 4	New Zealand 4	Sierra Leone 4	Vietnam 4
Cambodia 4	Gambia 4	Kosovo 3	Nicaragua 4	Singapore 4	Virgin Islands (GB) 4
Cameroon 4	Georgia 4	Kuwait 3	Niger 4	Slovakia 2	Virgin Islands (US) 4
Canada 3	Germany 1	Laos 4	Nigeria 4	Slovenia 2	Wallis and Futuna (FR) 4
Canary Islands (ES) 3	Ghana 4	Latvia 1	Niue (NZ) 4	Solomon Islands 4	Yemen 4
Cap Verde 4	Gibraltar (GB) 3	Lebanon 3	Norway 3	Somalia 4	Zambia 4
Cayman Islands (GB) 4	Liberia 4	Lesotho 4	Oman 4	South Africa 4	Zimbabwe 4

INTERNATIONAL TRANSPORT SERVICES

Dimensions

Parcel

- minimum size 25cm x 15cm x 3cm
- maximum weight 30kg/parcel (with country-specific restrictions)
- maximum size (Priority) length 200cm (with country-specific restrictions),
length + circumference 300cm (with country-specific restrictions)
- maximum size (EMS) length 150cm (with country-specific restrictions),
length + circumference 300cm (with country-specific restrictions)

Express Business Day Parcel

- minimum size 25cm x 15cm x 3cm
- minimum weight 100g
- maximum weight 35kg
- maximum size length 120cm
length + circumference max. 300cm

EUR pallet

- maximum gross weight 740kg
- maximum size length 80cm, width 120cm, height from the ground 220cm

Special pallet

- maximum gross weight 370kg
- maximum size length 80cm, width 60cm, height from the ground 210cm

Express Business Day Parcel/Pallet

4610, 4611

Business Parcel is a scheduled parcel delivery to Europe. Business Pallet is a scheduled pallet delivery to the Nordic region, the Baltic countries and Poland. Both are delivered to the recipient's address.

	Denmark	Estonia	Latvia	Lithuania	Norway	Poland	Sweden
Parcel EUR/item	49.84	42.71	42.71	49.84	71.20	49.84	42.71
Parcel EUR/kg	4.129	2.353	2.353	4.129	7.049	4.129	2.353
MPS parcel EUR/item	74.75	64.11	64.11	74.75	106.81	74.75	64.11
MPS parcel EUR/kg	4.129	2.353	2.353	4.129	7.049	4.129	2.353
1st pallet EUR/item	245.84	216.92	216.92	245.84	470.01	245.84	216.92
Next pallet EUR/item	238.90	209.98	209.98	238.90	463.07	238.90	209.98
1st special pallet EUR/item	138.23	122.43	122.43	138.23	260.67	138.23	122.43
Next special pallet EUR/item	135.31	119.51	119.51	135.31	257.75	135.31	119.51

	Austria	Belgium	Bulgaria	Croatia	Czech Republic	France
Parcel EUR/item	71.20	71.20	71.20	71.20	71.20	71.20
Parcel EUR/kg	7.049	7.049	7.049	7.049	7.049	7.049
MPS parcel EUR/item	106.81	106.81	106.81	106.81	106.81	106.81
MPS parcel EUR/kg	7.049	7.049	7.049	7.049	7.049	7.049

	Germany	Great Britain	Greece	Hungary	Ireland	Italy
Parcel EUR/item	71.20	71.20	109.60	71.20	71.20	71.20
Parcel EUR/kg	7.049	7.049	8.307	7.049	7.049	7.049
MPS parcel EUR/item	106.81	106.81	164.40	106.81	106.81	106.81
MPS parcel EUR/kg	7.049	7.049	8.307	7.049	7.049	7.049

	Luxembourg	Portugal	Romania	Slovakia	Slovenia	Spain
Parcel EUR/item	71.20	71.20	71.20	71.20	71.20	71.20
Parcel EUR/kg	7.049	7.049	7.049	7.049	7.049	7.049
MPS parcel EUR/item	106.81	106.81	106.81	106.81	106.81	106.81
MPS parcel EUR/kg	7.049	7.049	7.049	7.049	7.049	7.049

	Switzerland	The Netherlands
Parcel EUR/item	109.60	71.20
Parcel EUR/kg	8.307	7.049
MPS parcel EUR/item	164.40	106.81
MPS parcel EUR/kg	8.307	7.049

EMS (Express Mail Service)

1695, 1696

EMS is the fastest possible delivery abroad. An EMS parcel can be sent to more than 190 countries, and you can follow its progress all the way to the recipient.

	Zone 1	Zone 2	Zone 3	Zone 4
	EUR	EUR	EUR	EUR
DocPack, max. 500g	39.31	42.93	46.83	51.34
Shipments of goods:				
Item	40.09	43.75	47.66	47.66
Kg	3.461	4.730	7.499	17.620

Priority and International Return

1688, 16628

Priority is a parcel delivery to any destination in the world. Your customer picks up the delivery at the nearest service point. Internal return covers customer returns to Finland from many European countries. Check the country specific availability of the service on the Posti website.

	Zone 1	Zone 2	Zone 3	Zone 4
	EUR	EUR	EUR	EUR
Item	25.19	25.19	27.31	27.31
Kg	1.615	2.135	3.230	8.757

SmartPOST

12931

A parcel terminal is an easy and convenient way for your customer to receive items in Estonia.

Parcel size	To Estonia EUR/item
S	8.64
M	10.32
L	10.89
XL	12.01



COD

1601

- **EUR 2.90/mailing**

As a financing service, COD is exempt from VAT. The COD charge will not be refunded if the item remains uncollected. The maximum COD amount is EUR 2,000.

Parcel Connect

17262

Parcel Connect is a parcel product designed for international e-commerce and allowing Finnish e-commerce to enter the global markets.

The destination countries and delivery speeds of the Parcel Connect service are found on Posti's website. The service will be extended later to price zones 5, 6 and 9. Please note, that the tariff zones for Parcel Connect are different from those for EMS and Priority.

Destinations	EE LT LV		DE	SE			AT BE CZ NL PL	LU SK	
Country of origin Finland	Price zone								
	1	2	3	4	5	6	7	8	9
EUR/item	15.00		15.00	15.00	15.00	30.00	20.00	20.00	30.00
EUR/kg	1.00		1.00	1.00	1.00	1.00	1.00	1.00	1.00

Bulky

17288

If the parcel length is more than 120 cm or the parcel does not have a box-like form.

Country of origin Finland	Price zone								
	1	2	3	4	5	6	7	8	9
EUR/item	8.00		15.00	15.00	15.00	25.00	20.00	20.00	25.00

Parcel Connect Return

17263

You can print out a customer return card for a Parcel Connect return product from the Posti SmartShip system and attach it to an item to be sent to the customer.

Destination Finland	Price zone								
	1	2	3	4	5	6	7	8	9
EUR/item	15.00		15.00	15.00	15.00	30.00	20.00	20.00	30.00
EUR/kg	1.00		1.00	1.00	1.00	1.00	1.00	1.00	1.00

Parcel Connect Undelivered

17264

For returning uncollected Parcel Connect items to the sender.

Destination Finland	Price zone								
	1	2	3	4	5	6	7	8	9
EUR/item	15.00		15.00	15.00	15.00	30.00	20.00	20.00	30.00
EUR/kg	1.00		1.00	1.00	1.00	1.00	1.00	1.00	1.00

Item Pricing

Pricing is based on the quantity and weight of items. The price also depends on the additional services used and the items' batch sizes. When the number of Posti Economy or Posti Priority letter items exceeds a million per year, please contact Posti's customer service.

Items that do not meet the specifications for Standard Letters will be handled and invoiced as Posti Economy or Posti Priority Letters.

If the letter's width, length, or thickness exceeds the size of 250mm x 353mm x 30mm, the item will be handled and invoiced as an Posti Economy or Posti Priority letter with an additional Maxi Size service.

Payment and Mailing Methods that Affect the Price

The selection of a payment and mailing method for letter items depends on the number of items or the need for using items.

Payment and mailing method	The number of items per day	Other factors affecting the choice
Invoicing on the basis of the mailing list	More than 100 items or large one-off batches	Product-specific mailing indication on the item.
Pre-Paid Envelope	More than 5 items or a varying number of items	Pre-order envelopes. Also convenient if your company operates in multiple locations around Finland.
Pricing Service	More than 10 items	You would like to delegate pricing to Posti.
Franking machine	More than 7 items	You would like to take care of pricing yourself.
A service account in Network's service channel	Rather a small number of items	An easy way to send small items, electronic letters and registered letters.
Creating and sending messages in the Kontakti web service	For individual or repeated small mailing batches	A quick, easy way to send cards and letters.

Dimensions

Standard Letters (C5)

- minimum size E6 (110mm x 156mm)
- maximum size B5 (176mm x 250mm)
- maximum weight 50g
- thickness 0,2-10mm

Large Standard Letter (C4)

- minimum size E4 (215mm x 307mm)
- maximum size C4 (229mm x 324mm)
- maximum weight 100g
- thickness 1-20mm

Economy and Priority Letter

- minimum size 90mm x 140mm x 0.2mm
- maximum size 250mm x 353mm x 30mm
- maximum weight 2,000g

Maxi Size additional service

- if the domestic letter item's width, length, or thickness exceeds the size of 250mm x 353mm x 30mm, the item will be handled and invoiced as an item with an additional Maxi Size service or as a parcel.
 - maximum weight 2,000g
 - maximum size length + width + thickness combined 900mm, maximum length 600mm

Maxi Size in roll form

- maximum size length + double diameter combined 1,040mm, maximum length 900mm

Maxi Size COD letter item

- maximum weight 500g

Additional Services

Additional services and their combinations	Posti Economy Letter	Posti Priority Letter
COD	x	x
Maxi Size	x	x
Maxi Size + COD	x	x
Express		x
Express + Saturday Delivery		x

COD 1144

- **EUR 5.00/mailing**

As a financing service, COD is exempt from VAT.
The COD charge will not be refunded if the item remains uncollected.
The maximum COD amount is EUR 2,000.

Maxi Size 6838

- of Posti Priority Letter **EUR 4.50/item**
- of Posti Economy Letter **EUR 3.24/item**

Express 6844

- **EUR 3.42/item**

Saturday Delivery 6845

- **EUR 4.75/item**

Posti Economy Letter 12909

An affordable Economy Letter is delivered to the recipient primarily on the second weekday following the mailing.

Mailing size	EUR/item	EUR/kg
1 –	0.5676	4.3794
300 –	0.5328	4.0549
10,000 –	0.4878	3.9378
30,000 –	0.4806	3.9251

Posti Economy Standard Letter 12910

Choose the affordable domestic Standard Letter if your letter item is suitable for Posti's mechanical handling and meets the specifications defined for a Standard Letter.

Mailing size	EUR/item
1 –	0.6452
300 –	0.4944

Posti Economy, Large Standard Letter C4 17009

Mailing size	EUR/item
1 –	0.8304
300 –	0.7161

Posti Priority Letter

12907

A fast Priority Letter is delivered primarily on the weekday following the mailing.

Mailing size	EUR/item	EUR/kg
1 –	0.9253	8.2236
300 –	0.8594	7.5655
10,000 –	0.8532	7.4841
30,000 –	0.8396	7.4348

Posti Priority Standard Letter

12908

Choose the affordable domestic Standard Letter if your letter item is suitable for Posti's mechanical handling and meets the specifications defined for a Standard Letter.

Mailing size	EUR/item
1 –	1.0873
300 –	0.9553

Posti Priority, Large Standard Letter C4

17010

Mailing size	EUR/item
1 –	1.4188
300 –	1.2857

Posti Pre-Paid Envelope

Make your mailing routines easier by using a Pre-Paid Envelope. The Envelope is immediately ready to use as the sender's contact details and payment indications have been printed on it.

The total price of the Pre-Paid Envelope is determined according to the postage fee and the envelope material and printing costs.

- the maximum weight of C/E4 envelopes is 500g and the maximum thickness 30mm (minimum order quantity 250 pcs)
- the maximum weight of C/E5 envelopes is 250g and the maximum thickness 30mm (minimum order quantity 500 pcs)

Postage for domestic deliveries	Economy Letter EUR/item	Priority Letter EUR/item
Envelope size C/E5	0.81	1.31
Envelope size C/E4	1.49	2.65

The above table shows the prices of the most commonly used pre paid envelopes, which are printed using two colors at the most and comprise 1,000 envelopes per batch. See more easy to use pre-paid envelope options at www.posti.fi/pre-paid-envelope.

SENDING VALUABLE ITEMS IN FINLAND

When you are sending valuable content in a letter, you can ensure the best protection or the gentlest handling by using services for valuable items.

When you are mailing items that you wish to track on an item-specific basis, use an Express Letter, a Posti Register Letter, a Posti Letter with Advice of Delivery or a Posti Insured, depending on your needs. As the sender, for these deliveries you can select the free of charge Electronic notice of arrival.

Posti Registered Letters, Posti Letters with Advice of Delivery and Posti Insured are only handed over to an identified recipient against a signature.

Item Pricing and Payment Methods

Pricing is based on the weight of the items. The total price also depends on the additional services used.

You can use the following payment methods with tracked letter items:

- invoicing on the basis of the mailing list (Port Payé)
- franking machine
- Pricing Service
- a service account in Network's service channel. Network's service selection only includes the Posti Registered Letter.

Dimensions

Posti Registered Letter and Posti Letter with Advice of Delivery

- minimum size 90mm x 140mm
- maximum size 250mm x 353mm x 30mm
- maximum weight 2,000g

Posti Insured Item

- minimum size 90mm x 140mm
- maximum size 1,000mm x 600mm x 600mm
- maximum weight 2,000g

Additional Services

Additional services and their combinations	Registered Letter	Letter with Advice of Delivery	Insured
COD			x
Handing over to the Addressee in Person	x	x	x
Pickup reminder	x	x	x

COD

1144

- **EUR 5.00/mailing**

As a financing service, COD is exempt from VAT.

The COD charge will not be refunded if the item remains uncollected.

The maximum COD amount is EUR 2,000.

Handing over to the Addressee in Person

10415

- **EUR 1.05/item**

Electronic notice or arrival

12831

- Pickup reminder by mail **EUR 1.50/item**

Posti Registered Letter

15257

Use a Posti Registered Letter when you need a proof of mailing the item.

Max. weight g	EUR/item
100	4.55
250	6.76
2,000	8.65

Posti Letter with Advice of Delivery

15258

Use a Posti Letter with Advice of Delivery when the recipient's signature is necessary.

Max. weight g	EUR/item
100	6.11
250	8.65
2,000	10.82

Posti Insured Item

15259, 15260

Use a Posti Insured when you need insurance coverage and special secure handling of fragile items.

Max. weight g	Insured value max EUR 5,000 Product number 15259	Insured value EUR 5,001 – 15,000 Product number 15260
	EUR/item	EUR/item
100	7.72	9.92
250	8.82	10.97
2,000	14.89	20.40

Pre-Paid Express Mail Envelope

4628, 4654

The Pre-Paid Express Mail Envelope is a cardboard envelope intended for mailing urgent messages. Just add the recipient's and the sender's details, attach the Express label and take the item to a Posti outlet.

- cardboard envelope dimensions 250mm x 350mm
- maximum thickness 30mm
- maximum weight 500g
- The price includes an envelope and postage
- **EUR 7.42/item**
- **EUR 148.39/package** (20 envelopes)

POSTI SMALL ITEM

Choose the Posti Small Item when you are sending small, light-weight items in Finland. A Posti Small Item is a rectangular package, typically mailed in large batches and bundled according to Posti's instructions. It is a cost-effective and convenient solution without a separate address label. A Posti Small Item is delivered to the recipient with the day mail.

Item Pricing

Posti Small Items are subject to item pricing on the basis of their weight class. Product features that affect the price include the weight of an individual item, processability, bundling and any additional services used. An additional service added to the item is also subject to item pricing.

If the Posti Small Item does not meet the requirements for mechanical handling, Additional Handling (subject to a charge) will be added to it. Detailed instructions can be found in the Guide to designing machine-sortable letter and DM items (pdf).

Items that exceed the maximum size of a Posti Small Item will be handled and invoiced as an item that most closely corresponds to the item in question, such as a parcel or an Posti Economy Letter with an additional Maxi Size service.

Payment and Mailing Methods that Affect the Price

- invoicing on the basis of the mailing list
- a service account in Network's service channel (see the separate Network price list)

Dimensions

- minimum size 110mm x 156mm x 0.2mm
- maximum size 250mm x 353mm x 30mm
- maximum weight 2,000g

Additional Services

Additional Handling

12887

- **EUR 0.0960/item**

Posti Small Item

12886

Max. weight g	EUR/item
250	1.11
500	1.21
750	1.60
1,000	2.25
1,500	3.08
2,000	4.31

INTERNATIONAL LETTER ITEMS

Item Pricing

Pricing is based on the quantity and weight of items. The price also depends on the tariff zone and the additional services used.

If the letter's width, length, or thickness exceeds the size of 250mm x 353mm x 30mm, the item will be handled and invoiced as an Posti Economy or Posti Priority Letter International with an additional Maxi Size service.

Payment and Mailing Methods that Affect the Price

The selection of a payment and mailing method for letter items depends on the number of items or the need for using items.

Payment and mailing method	The number of items per day	Other factors affecting the choice
Invoicing on the basis of the mailing list	More than 100 items or large one-off batches	Product-specific mailing indication on the item.
Pre-Paid Envelope	More than 5 items or a varying number of items	Pre-order envelopes. Also convenient if your company operates in multiple locations around Finland.
Pricing Service	More than 10 items	You would like to delegate pricing to Posti.
Franking machine	More than 7 items	You would like to take care of pricing yourself.

Tariff Zones

EUROPE:

– EU Countries (zone EU = All EU countries)

Austria	France	Italy	Portugal (incl. the Azores and Madeira)
Belgium	Germany	Latvia	Romania
Bulgaria	Great Britain and Northern Ireland (incl. the Isle of Man)	Lithuania	Slovakia
Croatia		Luxembourg	Slovenia
Cyprus	Greece	Malta	Spain
Czech Republic	Hungary	Monaco	Sweden
Denmark	Ireland	Netherlands	
Estonia		Poland	

– Special Regions Outside the EU's VAT and Excise Tax Zone

- Agion Oros [Mount Athos] (Greece)
- Büsingen area (Germany)
- Campione d'Italia, the national water area of Lago di Lugano (Lugano Lake) and the waterfront between Ponte Tresa and Porto Ceresio, the Livigno Valley (Italy)
- Ceuta and Melilla (Spain)
- French overseas departments Guadeloupe, Martinique, French Guyana and Réunion
- Helgoland Island (Germany)
- Province of Åland (Finland) [domestic tariffs and rates]
- The Canary Islands (Spain)
- The Channel Islands [Jersey, Guernsey, Alderney and Sark] (UK)

– Tariff Zone Europe also Includes (zone EU2 = All non-EU European countries)

Albania	Greenland	Moldova	San Marino
Andorra	Iceland	Montenegro	Serbia
Belarus	Kosovo	Norway	Switzerland
Bosnia and Herzegovina	Liechtenstein	Russia	Turkey
Faeroe Islands	Macedonia	Saint-Pierre and Miquelon (France)	Ukraine
Gibraltar	Mayotte (France)		Vatican

OTHER COUNTRIES (zone MUU = All other countries)

All countries not stated above belong to the Tariff Zone, Other Countries.

Dimensions

Priority and Economy Letter International

- minimum size 90mm x 140mm x 0.2mm
- maximum size 250mm x 353mm x 30mm
- maximum weight 2,000g

Maxi Size additional service

- if the international letter item's width, length, or thickness exceeds the size of 250mm x 353mm x 30mm, the item will be handled and invoiced as an item with an additional Maxi Size service or as a parcel
 - maximum weight 2,000g
 - maximum size length + width + thickness combined 900mm, maximum length 600mm

Maxi Size in roll form

- maximum size length + double diameter combined 1,040mm, maximum length 900mm

Maxi Size COD letter item

- maximum weight 500g

Additional Services

Additional services and their combinations	Posti Priority Letter	Posti Economy Letter
Maxi Size	x	x
Exprés	x	
Exprés + Maxi Size	x	

Maxi Size

5949

- to all countries **EUR 4.69/item**

Exprés

7400

- to all countries **EUR 7.12/item**

Priority and Economy Letter International

1659, 1656

When you want your message to be noticed. You can choose between two speeds: Economy and Priority.

	Europe		Other countries	
	Priority EUR	Economy EUR	Priority EUR	Economy EUR
Item	1.04	0.68	1.11	0.69
Kg	14.48	9.55	27.69	12.36

Pre-Paid Envelope International

Make your mailing routines easier by using a Pre-Paid Envelope International. The Envelope is immediately ready to use as the sender's contact details and payment indications have been printed on it.

The total price of the Pre-Paid Envelope is determined according to the postage fee and the envelope material and printing costs.

- The maximum weight of C/E4 envelopes is 500g and the maximum thickness 30mm (minimum order quantity 250 pcs)
- The maximum weight of C/E5 envelopes is 100g and the maximum thickness 30mm (minimum order quantity 500 pcs)

Postage to all countries	Priority Letter EUR/item
Envelope size C/E5	1.54
Envelope size C/E4	4.14

The above table shows the prices of the most commonly used pre paid envelopes, which are printed using two colors at the most and comprise 1,000 envelopes per batch. See more easy to use pre-paid envelope options at www.posti.fi/pre-paid-envelope.

SENDING VALUABLE ITEMS INTERNATIONALLY

When you are mailing important or valuable items abroad, use a Posti Register Letter or a Posti Letter with Advice of Delivery, depending on your needs.

From Posti's website you can see to which countries valuable items can be sent.

www.posti.fi

Item Pricing and Payment Methods

Pricing is based on the quantity and weight of items.

You can use the following payment methods with tracked letter items:

- invoicing on the basis of the mailing list (Port Payé)
- Franking machine
- Pricing Service

Dimensions

Registered Letter International and Letter with Advice of Delivery International

- minimum size 90mm x 140mm
- maximum size 250mm x 353mm x 30mm
- maximum weight 2,000g

Posti Registered Letter International

15261

Use a Posti Registered Letter International when you need a proof of mailing the item.

Max. weight g	Europe EUR/item	Other countries EUR/item
100	8.59	12.94
250	9.12	13.58
2,000	22.97	34.46

Posti Letter with Advice of Delivery International

15262

Use a Posti Letter with Advice of Delivery International when the recipient's signature is necessary.

Max. weight g	Europe EUR/item	Other countries EUR/item
100	12.50	18.72
250	14.87	24.28
2,000	28.91	43.38

Pre-Paid Express Envelope

4627, 4655

The Pre-Paid Express Mail Envelope is a cardboard envelope intended for mailing urgent messages. Just add the recipient's and the sender's details, attach the Express label and take the item to a Posti outlet.

- cardboard envelope dimensions 250mm x 350mm
- maximum thickness 30mm
- maximum weight 500g
- the price includes an envelope and postage
- to all countries, no zone restrictions
- **EUR 12.10/item**
- **EUR 121.00/package** (10 envelopes)

PUBLICATION SERVICES

The price model for the services will be pricing according to weight threshold and batch size category. This specifically benefits publication media sales. The price of the publication will remain fixed in spite of small fluctuations in unit weight inside the weight class.

Item Pricing

The pricing of Posti Publication and Posti Publication 1 items is based on

- Service level
- Mailing size
- Item weight
- Manageability of the mailing.

The pricing of Posti Magazine 1, Posti Magazine and Posti Newspaper items as well as Posti Daytime Publication Delivery and Posti Long-distance Publication Delivery items is based on

- Service level
- Mailing size
- Item weight
- Manageability of the mailing
- Publishing times. If the number of issues per year is seven or higher, please contact our Customer Service or leave a contact request online at www.posti.fi/business/send/publication.
- In the Posti Daytime Publication Delivery service, the local reach of the publication is also taken into account as a basis of pricing.

If the publication's number of publishing times in pre-ordered services or any local coverage rate in the Daytime Publication Delivery service differs from the information specified as the basis of pricing, Posti shall have the right to charge the difference between the stated and actual publication frequency or coverage rate.

Mailing Methods that Affect the Price

Unbundled publication batches of at least 1,000 items are handled as manually sortable and require using the Publication's Additional Handling service.

The use of Posti Magazine 1, Posti Magazine, Posti Newspaper, Posti Daytime Publication Delivery, and Posti Long-distance Publication Delivery services requires submitting an advance order and a mailing plan via the online service channel provided by Posti at least eight weeks before mailing. (www.posti.fi/online-services)

The customer or a mailer company authorized by the customer may change the advance information related to the posting of a publication using a Posti Magazine 1, Posti Magazine, Posti Newspaper, Posti Daytime Publication Delivery and Posti Long-distance Publication Delivery service during the last days, even the last 24 hours, before the posting day they have communicated before.

The changes to the posting place become subject to a charge four weeks before the posting day communicated before.

The changes to the posting or delivery day or to the delivery speed become subject to a charge one week before the posting day communicated before.

The minimum service level in the Posti Daytime Publication Delivery service will be direct postal code bundles and delivery starting point bundles. For publications in an openable bundle/bundles addressed to an area, an Additional Handling, bundles to be opened fee will be charged.

When agreeing basic later posting times, a service fee for Late posting time for a mailing batch is charged.

The above basic times are available through Posti's online service channel.

Items are dropped off sorted and unitized via Posti's online service channel and in accordance with the Guides for Batch-Sorted Postal Items (addressing, bundling, and loading into transport units). Address marking instructions are also found in the Guide for Machine-Sortable Items. (www.posti.fi)

Dimensions

Dimensions of Posti Magazine 1, Posti Magazine, Posti Newspaper, Posti Publication, Posti Publication 1, Posti Daytime Publication Delivery, and Posti Long-distance Publication Delivery items

- minimum size 90mm x 140mm
- maximum size 320mm x 470mm x 30mm
- when folded, it must fit through a letter box/mail slot 30mm x 250mm
- maximum weight 1,000g

Items

- which cannot be folded to fit the size of mail slots because of supplements, for instance, or
- whose size exceeds the maximum size allowed will be handled as follows:

Items with an item weight of 1,001–2,000 g will be handled and invoiced as Posti Economy or Posti Priority Letters. Items exceeding 2,000g must be sent as parcels. Items exceeding other maximum dimensions will be handled and invoiced as Posti Priority or Posti Economy letters or as Posti Priority or Posti Economy letters with an additional Maxi Size service.

Bundle delivery dimensions

- maximum size 320mm x 470mm
- the bundle's height may not exceed the length of its shortest side
- maximum weight 10kg

Additional Services

Additional services and their combinations		Posti Publication, Posti Publication 1	Posti Magazine 1, Posti Long-distance Publication Delivery	Posti Magazine, Posti Newspaper	Posti Publication Daily Delivery
17014	Publication's Additional Handling	x	x	x	x
5706 and 5707	Changes to the posting or delivery day or to the delivery speed		x	x	x
5708 and 5709	Changes in office of posting		x	x	
17491	Additional Handling, bundles to be opened				x
17490	Late posting time for a mailing batch				x

Publication's Additional Handling 17014

- **EUR 0.096 /item**

Changes to the posting or delivery day or to the delivery speed at the latest 24 hours before 5706

- **EUR 0.039 /item**

Changes to the posting or delivery day or to the delivery speed by 12 noon at the latest 5707

- **EUR 0.054 /item**

Changes in office of posting 24 hrs before delivery at 5708

- **EUR 0.039 /item**

Changes in office of posting by noon 5709

- **EUR 0.054 /item**

PUBLICATION SERVICES

Additional Handling, bundles to be opened

17491

- EUR 0.1167/publication copy in an openable bundle

Late posting time for a mailing batch

17490

- EUR 15.50/h/mailling batch and drop-off point

Nationwide Publication Delivery

Your item is transported from one point to another in Finland. You can select from several weekdays.

Posti Publication and Posti Publication 1 services are suitable for publications published less frequently. The services are easy to use as you do not need to provide advance information about the mailing. The Posti Magazine, Posti Magazine 1 and Posti Newspaper services are suitable for magazines and newspapers that are published regularly. Publication deliveries are ordered in advance and costs are saved.

The Posti Magazine and Posti Newspaper services are a solution for publication-type items comprising a minimum of 1,000 items per item batch and delivered at least four times a year to a relatively stable group of recipients. When a publication is published regularly (at least 48 issues per year), batches consisting of less than 1,000 items are possible.

Posti Publication

12840

Max. unit weight g	Mailing size at last, items												
	1	1,000	5,000	10,000	15,000	25,000	50,000	75,000	100,000	125,000	150,000	175,000	200,000
50	0.5584	0.5355	0.4418	0.3955	0.3785	0.3622	0.3551	0.3479	0.3409	0.3374	0.3340	0.3307	0.3274
75	0.6142	0.5891	0.4860	0.4350	0.4163	0.3984	0.3905	0.3826	0.3751	0.3712	0.3675	0.3639	0.3602
100	0.6757	0.6481	0.5345	0.4785	0.4579	0.4381	0.4294	0.4208	0.4124	0.4083	0.4040	0.4000	0.3961
125	0.7432	0.7128	0.5882	0.5264	0.5036	0.4820	0.4723	0.4629	0.4536	0.4491	0.4444	0.4401	0.4357
150	0.8174	0.7841	0.6469	0.5790	0.5540	0.5302	0.5196	0.5092	0.4989	0.4938	0.4889	0.4841	0.4793
175	0.8992	0.8624	0.7116	0.6369	0.6096	0.5833	0.5716	0.5602	0.5490	0.5435	0.5379	0.5326	0.5273
200	0.9891	0.9486	0.7826	0.7005	0.6703	0.6415	0.6287	0.6163	0.6038	0.5978	0.5918	0.5860	0.5801
225	1.0880	1.0434	0.8609	0.7705	0.7373	0.7056	0.6916	0.6778	0.6641	0.6575	0.6509	0.6444	0.6379
250	1.1969	1.1477	0.9470	0.8475	0.8112	0.7762	0.7607	0.7455	0.7305	0.7232	0.7159	0.7088	0.7017
300	1.3165	1.2625	1.0417	0.9324	0.8923	0.8539	0.8367	0.8201	0.8037	0.7956	0.7876	0.7799	0.7719
350	1.4482	1.3889	1.1458	1.0255	0.9815	0.9391	0.9205	0.9021	0.8841	0.8751	0.8663	0.8577	0.8493
500	1.6654	1.5972	1.3177	1.1793	1.1286	1.0800	1.0585	1.0373	1.0166	1.0063	0.9961	0.9862	0.9762
750	2.3316	2.2359	1.8446	1.6509	1.5800	1.5120	1.4817	1.4522	1.4232	1.4089	1.3946	1.3807	1.3670
1,000	3.2642	3.1301	2.5824	2.3112	2.2118	2.1168	2.0745	2.0330	1.9922	1.9724	1.9524	1.9331	1.9138

Posti Publication 1

17540

Max. unit weight g	Mailing size at last, items							
	1	1 000	5 000	10 000	15 000	25 000	50 000	75 000
75	1.0031	0.9162	0.7558	0.6764	0.6473	0.6196	0.6073	0.5950
175	1.2768	1.1663	0.9623	0.8613	0.8244	0.7889	0.7730	0.7576
250	1.6996	1.5522	1.2808	1.1462	1.0970	1.0498	1.0287	1.0082
350	2.0565	1.8784	1.5496	1.3869	1.3273	1.2701	1.2448	1.2200
500	2.3650	2.1601	1.7821	1.5949	1.5264	1.4607	1.4316	1.4029
750	3.3111	3.0239	2.4947	2.2327	2.1368	2.0449	2.0039	1.9640
1,000	4.6353	4.2334	3.4926	3.1258	2.9914	2.8629	2.8056	2.7495

Please leave a contact request online at www.posti.fi/business/send/publication in case the publication's batch size is at least 100,000 items.

Posti Magazine 1

12900

Max. unit weight g	Mailing size at last, items											
	1,000	5,000	10,000	15,000	25,000	50,000	75,000	100,000	125,000	150,000	175,000	200,000
75	1.0084	0.7468	0.6199	0.5194	0.5066	0.4939	0.4815	0.4695	0.4648	0.4601	0.4555	0.4510
100	1.0289	0.7621	0.6328	0.5301	0.5169	0.5040	0.4913	0.4791	0.4742	0.4695	0.4648	0.4601
125	1.1033	0.8175	0.6785	0.5685	0.5542	0.5404	0.5269	0.5136	0.5087	0.5035	0.4985	0.4935
150	1.1833	0.8766	0.7275	0.6096	0.5946	0.5796	0.5652	0.5510	0.5454	0.5400	0.5346	0.5292
175	1.2692	0.9400	0.7803	0.6539	0.6376	0.6216	0.6060	0.5910	0.5851	0.5791	0.5735	0.5676
200	1.3613	1.0084	0.8368	0.7012	0.6837	0.6666	0.6500	0.6338	0.6274	0.6211	0.6149	0.6087
225	1.4360	1.0637	0.8830	0.7398	0.7215	0.7033	0.6858	0.6686	0.6619	0.6554	0.6487	0.6422
250	1.5149	1.1221	0.9313	0.7804	0.7611	0.7419	0.7234	0.7052	0.6983	0.6914	0.6843	0.6775
300	1.5983	1.1839	0.9825	0.8234	0.8027	0.7827	0.7631	0.7442	0.7367	0.7293	0.7220	0.7149
350	1.7979	1.3320	1.1055	0.9264	0.9032	0.8806	0.8586	0.8371	0.8288	0.8204	0.8121	0.8041
500	2.1126	1.5649	1.2989	1.0884	1.0613	1.0346	1.0089	0.9836	0.9737	0.9639	0.9543	0.9449
750	2.7461	2.0342	1.6884	1.4148	1.3794	1.3449	1.3114	1.2786	1.2659	1.2531	1.2405	1.2281
1,000	3.5700	2.6445	2.1949	1.8391	1.7933	1.7484	1.7046	1.6621	1.6455	1.6290	1.6128	1.5966

Posti Newspaper Posti Magazine

12899

12839

Max. unit weight g	Mailing size at last, items											
	1,000	5,000	10,000	15,000	25,000	50,000	75,000	100,000	125,000	150,000	175,000	200,000
75	0.6331	0.4690	0.3893	0.3504	0.3417	0.3330	0.3248	0.3168	0.3136	0.3104	0.3073	0.3043
100	0.6461	0.4787	0.3973	0.3576	0.3487	0.3400	0.3314	0.3231	0.3199	0.3168	0.3136	0.3104
125	0.6929	0.5134	0.4261	0.3835	0.3740	0.3646	0.3555	0.3466	0.3431	0.3397	0.3363	0.3328
150	0.7432	0.5506	0.4570	0.4113	0.4010	0.3909	0.3812	0.3717	0.3679	0.3643	0.3606	0.3571
175	0.7970	0.5904	0.4901	0.4411	0.4301	0.4194	0.4088	0.3986	0.3947	0.3906	0.3868	0.3829
200	0.8548	0.6331	0.5256	0.4730	0.4612	0.4497	0.4385	0.4275	0.4232	0.4190	0.4149	0.4107
225	0.9018	0.6680	0.5545	0.4990	0.4867	0.4744	0.4625	0.4510	0.4465	0.4421	0.4375	0.4332
250	0.9515	0.7047	0.5849	0.5265	0.5134	0.5004	0.4880	0.4759	0.4710	0.4664	0.4616	0.4571
300	1.0037	0.7435	0.6172	0.5554	0.5416	0.5280	0.5148	0.5019	0.4970	0.4919	0.4871	0.4822
350	1.1291	0.8364	0.6942	0.6249	0.6093	0.5939	0.5793	0.5646	0.5591	0.5534	0.5479	0.5425
500	1.3268	0.9828	0.8157	0.7341	0.7158	0.6979	0.6806	0.6635	0.6569	0.6503	0.6438	0.6374
750	1.7247	1.2776	1.0603	0.9544	0.9305	0.9072	0.8846	0.8625	0.8539	0.8453	0.8368	0.8285
1,000	2.2420	1.6609	1.3785	1.2406	1.2096	1.1793	1.1499	1.1213	1.1099	1.0989	1.0879	1.0769

Please leave a contact request online at www.posti.fi/business/send/publication in case the publication's batch size is at least 500,000 items.

Local Publication Delivery

Local Publication Delivery allows the quick delivery of your publication to your subscribers locally. The services are intended for regular publications published at least 48 times annually.

In the Local Publication Delivery, the Publication's issue-specific batch size consists of the publication copies in Daytime Delivery and Long-Distance Delivery.

The Publication Long-Distance Delivery can only be ordered for Publication Daytime Delivery.

The Posti Daytime Publication Delivery Service delivers publications to subscribers primarily during the date of publication.

In the Posti Long-distance Publication Delivery service, publications are delivered to subscribers outside of the core publication zone primarily on the second weekday following their posting. Delivery speed and delivery day will be agreed according to the effects of posting time and place in the mailing plan.

Posti Daytime Publication Delivery

12841

Max. unit weight g	Mailing size at last, items											
	1,000	1,500	2,000	2,500	3,000	3,500	4,000	5,000	6,000	7,000	8,000	9,000
50	0.4182	0.4037	0.3927	0.3820	0.3715	0.3613	0.3497	0.3382	0.3273	0.3167	0.3064	0.2965
60	0.4330	0.4178	0.4065	0.3954	0.3845	0.3740	0.3620	0.3502	0.3388	0.3279	0.3172	0.3070
70	0.4482	0.4326	0.4208	0.4093	0.3980	0.3871	0.3747	0.3625	0.3507	0.3394	0.3285	0.3177
80	0.4640	0.4478	0.4356	0.4237	0.4120	0.4007	0.3878	0.3752	0.3630	0.3513	0.3401	0.3290
95	0.4872	0.4703	0.4574	0.4449	0.4326	0.4208	0.4073	0.3941	0.3813	0.3690	0.3571	0.3454
110	0.5117	0.4939	0.4803	0.4671	0.4542	0.4419	0.4277	0.4138	0.4004	0.3874	0.3750	0.3627
130	0.5373	0.5186	0.5043	0.4906	0.4770	0.4641	0.4491	0.4345	0.4205	0.4069	0.3939	0.3809
150	0.5643	0.5446	0.5295	0.5151	0.5009	0.4873	0.4716	0.4563	0.4416	0.4273	0.4136	0.4000
175	0.5926	0.5719	0.5561	0.5409	0.5259	0.5118	0.4952	0.4791	0.4637	0.4487	0.4343	0.4201
200	0.6519	0.6290	0.6118	0.5950	0.5785	0.5630	0.5448	0.5271	0.5102	0.4937	0.4778	0.4621
250	0.7171	0.6921	0.6730	0.6546	0.6364	0.6193	0.5993	0.5799	0.5612	0.5431	0.5256	0.5083
300	0.7888	0.7612	0.7402	0.7200	0.7001	0.6813	0.6593	0.6380	0.6173	0.5974	0.5782	0.5592
350	0.8677	0.8375	0.8143	0.7921	0.7701	0.7495	0.7253	0.7018	0.6790	0.6571	0.6361	0.6152
400	0.9546	0.9212	0.8958	0.8714	0.8472	0.8246	0.7978	0.7720	0.7470	0.7229	0.6997	0.6768
1,000	1.0500	1.0133	0.9854	0.9586	0.9320	0.9071	0.8776	0.8493	0.8217	0.7953	0.7697	0.7445

Please leave a contact request online at www.posti.fi/business/send/publication in case the publication's batch size is at least 10,000 items.

Posti Long-distance Publication Delivery

12838

Max. unit weight g	Mailing size at last, items				
	1,000	5,000	10,000	15,000	25,000
50	0.5225	0.4090	0.4008	0.3929	0.3851
60	0.5409	0.4233	0.4150	0.4067	0.3987
70	0.5598	0.4382	0.4295	0.4209	0.4128
80	0.5794	0.4536	0.4446	0.4358	0.4272
95	0.6084	0.4763	0.4668	0.4576	0.4487
110	0.6388	0.5001	0.4902	0.4805	0.4711
130	0.6708	0.5252	0.5148	0.5045	0.4948
150	0.7044	0.5516	0.5406	0.5298	0.5195
175	0.7397	0.5792	0.5677	0.5564	0.5456
200	0.8136	0.6371	0.6245	0.6120	0.6002
250	0.8950	0.7009	0.6870	0.6734	0.6602
300	0.9846	0.7710	0.7558	0.7407	0.7263
350	1.0831	0.8482	0.8315	0.8148	0.7989
400	1.1914	0.9331	0.9147	0.8963	0.8789
1,000	1.3106	1.0265	1.0062	0.9860	0.9668

Bundled Items in Basic Delivery

Bundle Delivery is a convenient way to send several printed products to one recipient in one delivery.

Posti Bundle 1	1008
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- **EUR 5.26/item** and **EUR 0.74/kg**

Posti Bundle	1007
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- **EUR 4.02/item** and **EUR 0.53/kg**

Daytime delivery bundle	17504
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- **EUR 5.26/item** and **EUR 0.74/kg**

Posti Customer Direct is addressed delivery service for companies and organizations that wish to target direct and customer relationship marketing or communications to selected recipient groups in Finland.

Item Pricing

The pricing of Posti Customer Direct is based on the item weight, quantity and batch size.

Mailing Methods that Affect the Price

When you inform Posti of a batch of at least 20,000 items seven weeks before the mailing date, you can get a 2% Advance order discount. The advance order is placed by filling in the mailing list (mailing location and date, number, item weight). The number information in the advance order can be changed by +/-10% and item weight by +/-30%. If the information changes more or if the mailing location or date changes, the advance order discount will no longer be available.

The mailing batch reported on a mailing list. Additional Handling (subject to a charge) will be added to Posti Customer Direct items when the item's dimensions or shape differs from the product features defined for the specific product or if it cannot be prepared according to Posti's instructions.

Dimensions

Posti Customer Direct

- minimum size 90mm x 140mm x 0.2mm
- maximum size 250mm x 353mm x 20mm (30mm*)
- maximum weight 1,000g*

*) By separate agreement, the thickness can be 30mm or the weight 2kg. The Additional Handling service subject to a charge will be added to items exceeding the maximum thickness (20mm).

Additional Services

Additional Handling

17018

- **EUR 0.096/item**

Pricing is also affected by the preparation level of the items. If the preparations requirements below are not met, Additional Handling (available as an additional service) will be added to the item. Additional Handling subject to a charge is added to Posti Customer Direct items when the dimensions or form of the item differ from the product features determined for the product or if the item has not been preprocessed according to Posti's instructions (Guides for Batch-Sorted and Machine-Sortable Items).

Batches consisting of a maximum of 5,000 items:

- If the thickness of the item exceeds 20mm.
- When the item must be sorted manually.
- When items have not been preprocessed according to Posti's instructions and requirements.

Batches consisting of more than 5,000 items:

- If the thickness of the item exceeds 20mm.
- When items have not been preprocessed according to Posti's instructions and requirements.
- A non-bundled manually sortable batch.
- When a mailing entered as machine-sortable is manually sortable.

PREPARATION REQUIREMENTS AND RECOMMENDATIONS:

Batches consisting of a maximum of 5,000 items:

- Packing in boxes, with the address information facing the same direction and sorted in alphabetic order and in ascending postal code order. **(REQUIREMENT)**
- The box must feature an A4 sheet that clearly indicates the postal code area direction of the content (19 directions) or a sorting service box label. **(REQUIREMENT)**
- Items are to be mailed packed in boxes, large items separate from small ones, with the address information facing the same direction and in ascending postal code order according to Posti's instructions. **(REQUIREMENT)**

Batches consisting of more than 5,000 items:

- Bundling, alphabetic sorting and unitizing in compliance with the most accurate levels and the guide for Batch-Sorted Postal Items. **(REQUIREMENT)**
- Can be handled mechanically **(RECOMMENDATION)**: According to the guide for Machine-Sortable Items.
- Batches are dropped off bundled into postal code, (delivery office), postal code area and sorting center bundles. **(REQUIREMENT)**
- Packing in boxes is possible upon separate agreement and when the items can be machine-handled **(REQUIREMENT)**
- Note. If the mailer uses Posti's Sorting Service and bundles items so that bundles to be opened are in boxes, the Additional Handling service is not marked on the mailing list.

Information Service

1206, 1207, 1208, 2033

You can add the Information Service to Posti Customer Direct. In this way, you receive notifications of changes of address and you can keep your customer register up to date. For more information, see Information Service on page 39.

- If the recipient cannot be found (the address is outdated or incorrect and Information Service is not in use), undeliverable Posti Customer Direct items will be disposed of in the delivery office.

Posti Customer Direct

12911

Posti Customer Direct is a cost-effective way to deliver addressed marketing messages. With it, you can reach your existing and potential customers and ensure your message is noticed.

Posti Customer Direct items are to be dropped off at a sorting center or terminal on weekdays (Mon–Fri) by 5 p.m. Posti can also pick up the items (pickup service subject to a charge). Items must not be dropped off in a mailbox.

Prices

The pricing is based on the item weight (weight category), quantity and batch size.

Maximum unit weight g	Mailing size, items							
	1–	5,000–	10,000–	20,000–	50,000–	100,000–	200,000–	300,000–
15	0.4009	0.2695	0.2570	0.2444	0.2337	0.2260	0.2234	0.2211
25	0.4390	0.2985	0.2850	0.2713	0.2588	0.2503	0.2476	0.2449
35	0.4772	0.3217	0.3073	0.2930	0.2790	0.2698	0.2668	0.2639
50	0.5188	0.3507	0.3354	0.3199	0.3043	0.2941	0.2909	0.2877
75	0.5534	0.3856	0.3691	0.3524	0.3345	0.3233	0.3199	0.3163
100	0.6560	0.4551	0.4362	0.4173	0.3950	0.3816	0.3779	0.3734
125	0.7376	0.5132	0.4923	0.4713	0.4454	0.4303	0.4262	0.4210
150	0.8115	0.5712	0.5482	0.5253	0.4958	0.4789	0.4743	0.4686
175	0.8922	0.6292	0.6043	0.5794	0.5463	0.5275	0.5226	0.5162
200	0.9730	0.6873	0.6603	0.6334	0.5967	0.5761	0.5709	0.5638
250	1.0943	0.7743	0.7444	0.7144	0.6724	0.6491	0.6433	0.6353
300	1.2440	0.8904	0.8565	0.8224	0.7732	0.7463	0.7398	0.7305
400	1.4901	1.0644	1.0244	0.9844	0.9246	0.8922	0.8846	0.8733
600	1.8884	1.4126	1.3606	1.3086	1.2271	1.1839	1.1743	1.1590
800	2.5136	1.8768	1.8088	1.7408	1.6306	1.5729	1.5603	1.5400
1,000	3.1710	2.3410	2.2571	2.1730	2.0340	1.9620	1.9464	1.9212
2,000	5.0243	3.7337	3.6016	3.4695	3.2442	3.1290	3.1047	3.0645

Posti Home Direct, Unaddressed Delivery

With the unaddressed Posti Home Direct delivery, you can reach both households and companies. Your message will be delivered with the day mail and it is guaranteed to be noticed – more than two million mailboxes already within your reach!

Delivery prices can be found in PTP or in the Contact web service posti.fi/kontakti.

Create and Send Printed Messages through Posti Contact

In the Contact web service (www.posti.fi/kontakti), you can send printed messages to the recipients quickly and easily. There can be one or more recipients. You can use the service with Posti transaction codes.

The use of the tool is free of charge and you only pay for placed orders.

	Card A6 EUR/item	Card A6 4s. envelope EUR/item	Card A5 EUR/item	Card A5 4s. envelope EUR/item	Letter A4, C5 envelope EUR/item
Priority	1.60	2.13	2.00	2.43	2.20
Economy	1.10	1.63	1.50	1.73	1.63
Customer Direct	0.80	1.30	1.20	1.50	1.30

MAIL RECEIVING SERVICES

Select the most suitable way to receive your company's mail.

Additional Services

Additional services	P.O. Box	Corporate address	Corporate Postal Code	Box Service
Agreed Further Mailing		x	x	
Additional Handling			x	
Storage				x

Agreed Further Mailing

12416

Volume / day	EUR/month
Compilation envelope*	120.00
1 box**	200.00
2 boxes	250.00
3 boxes	300.00
4 boxes	350.00
5 boxes	400.00
More than 5 boxes, rolltainer	450.00

*) The compilation envelope holds approximately 20 items.

***) The blue transportation box holds approximately items of 250 C5 envelopes or approximately 100 C4 envelopes.

Other Charges

		EUR	
10353	Modification charge	one-off charge	55.00
12890	Mail Receiving Services, other work	hourly charge	40.00

Posti P.O. Box

By using a P.O. Box, you can collect your mail according to your own schedule and get it even faster than through daytime delivery.

		EUR	
1504	P.O. Box, establishment charge	one-off charge	175.00
1503	Rent	annual charge	180.00
12410	P.O. Box, additional key	one-off charge	55.00
12248	P.O. Box, additional iLog key	one-off charge	33.00

Posti Corporate Address

A Corporate Address is a good option when you need a P.O. Box address and delivery for receiving daily mail.

		EUR	
12409	Corporate Address, establishment charge	one-off charge	175.00
12331	Corporate Address, usage fee	monthly charge	12.45
12416	Agreed Further Mailing	monthly charge, since	120.00

Posti Box Service

The Box Service is the solution when your company operates abroad and needs a mail address in Finland. The forwarding of incoming and returning items as well as the storage space you need can be added to the Box Service.

			EUR
12941	Establishment charge	one-off charge	155.00
2120	Usage fee	monthly charge	90.00
2121	Service charge: packaging material, sorting (excl. reply mail), and mailing	hourly charge	57.00
2122	Storage/pallet slot	day	3.00

Posti Corporate Postal Code

A Corporate Postal Code provides your company with a unique and permanent mail address. It strengthens the brand and creates a positive corporate image.

Establishment charge

1166

An establishment charge of **EUR 5,500.00** is payable for setting up Direct to Door Services.

With additional sorting			EUR
10883	Corporate Postal Code, usage fee	monthly charge	103.00
12413	Items per month	5,000	EUR/month 305.00
		10,000	EUR/month 609.00
		20,000	EUR/month 1,013.00
		30,000	EUR/month 1,478.00
		40,000	EUR/month 2,045.00
		50,000	EUR/month 2,690.00
		60,000	EUR/month 3,499.00
	70,000	EUR/month 4,728.00	
12414	Sorting directions	EUR/month/PO Box	25.00

Without Additional Sorting			EUR	
12888	Corporate Postal Code, usage fee	Items per month	5,000	210.00
			10,000	263.00
			20,000	378.00
			30,000	431.00
			40,000	483.00
			50,000	536.00
			60,000	588.00
			70,000	746.00
			80,000	903.00
			90,000	1,019.00
	100,000	1,176.00		
10884	Modification charge	one-off charge	55.00	
12416	Agreed Further Mailing	monthly charge, since See page 35	120.00	

Direct to Door Services

Direct to Door Services gives you the chance to receive your company's mail where you want it. The service is also suitable for housing companies.

Establishment charge

16458

An establishment charge of **EUR 12.10** is payable for setting up Direct to Door Services. It is not refundable on cancellation or termination.

Posti Direct to Door for Housing Corporations

16469

The cost of the service is made up of an establishment charge and an annual fee calculated on the basis of the total number of apartments.

Number of dwellings	EUR/apartment/year
1-2	111.00
3-9	92.00
10-19	86.00
20-29	82.00
30 or more	80.00

Posti Direct to Door for Companies

The total cost of the service is made up of the establishment charge and an annual fee determined in accordance with the total distance of the deviation from the standard delivery route. The mailbox can be located on a delivery route or within a total return deviation of 2 kilometers.

	Diversion (in meters)	EUR/year
16524	0-50	175.00
16527	51-200	350.00
16528	201-500	560.00
16529	501-1,000	770.00
16530	1,001-2,000	1,050.00

Reply Mail Services

The Reply Mail Item is a pre-paid item with which your customer can reply to letters or otherwise contact your company.

Dimensions

Reply Mail Item

- minimum size 90mm x 140mm
- maximum size 250mm x 353mm x 30mm
- maximum weight

Nordic countries and certain other European countries*	2,000g
certain European countries*	250g
other countries	50g

Items exceeding the maximum dimensions will be processed and invoiced as Maxi Size additional service items. Maxi Size is available for certain countries* only.

Weight and dimension restrictions for Maxi Reply Mail Item

- maximum size length + width + thickness combined 900mm, maximum length 600mm
– in roll form length + double diameter combined 1,040mm, maximum length 900mm
- maximum weight 2,000g

Usage Fee

17006

Monthly charge **EUR 11.00/reply mail item ID**

Posti Economy Reply Mail

17005

EUR/item	EUR/kg	EUR min.
0.65	6.06	0.85

Economy Reply Mail, Coupon

17004

EUR/item	EUR/kg	EUR min.
0.66	6.06	0.87

Additional Services

Additional services are available by separate agreement only.

Additional Services	EUR/item
1121 Info Code Sorting	0.11
4033 Combination Envelope	0.11
6838 Maxi Size	See page 18

Posti Insured Reply Mail

15249, 15251

	EUR/item	EUR/kg
Insured value max. EUR 5,000	9.14	6.20
Insured value EUR 5,001–15,000	11.87	6.20

Posti Reply Mail International

1651

The service operates throughout the world. It is an easy way to collect replies and feedback. The Posti Reply International increases the amount of feedback as it is free of charge for the sender.

EUR/item	EUR/kg	EUR min.
0.92	12.46	1.04

Additional services

Additional services	EUR/item
5949 Maxi Size (to certain countries only)	4.69
1121 Info Code Sorting	0.11

OTHER SERVICES AND RATES

Information Service

1206, 1207, 1208, 2033

The Information Service ensures the delivery of your item even if your customer's address had changed. It is an additional service for Posti's addressed letter, direct marketing, small item and publication delivery services. Pricing is based on the number of corrected addresses. The service is free if the address information is correct.

The pricing of the service level 0 (zero) is based on the number of returned, undeliverable items. Manual entry of identification information is charged separately, whereas entry from a bar code is included in the basic price of the service.

The company can influence the total price of the service by using bar codes for identification information and by keeping their customer register up-to-date on the basis of the change of address information received.

- service level 0 (null) **EUR 0.99/item**
- change of address **EUR 1.09/item**
- manual entry of identification data **EUR 0.22/item**
– recording customer number as a barcode is included in the price of change-of-address information
- change of address, if the delivery type is a paper letter **EUR 1.40/item**

Separate Pick-Ups and Deliveries

1871, 1872

Posti will pick items up from your company or deliver items from a Posti outlet to your company according to a separately agreed schedule.

PARCEL	
No. of units	Excl. VAT EUR
1–5 individual parcels	8.64
6–10 individual parcels	15.22
11–15 individual parcels	24.31
16–20 individual parcels	31.06
21–99 individual parcels	72.90

TRANSPORT UNIT	
No. of units	Excl. VAT EUR/unit
1	33.18
2	25.00
3	20.25
4	16.55
5	14.08
6	12.38
7	11.06
8	10.07
9	9.50
10 and subsequent units	8.86

Pick-up order by telephone and e-mail

- **EUR 6.68/pick-up**

Pricing Service

In Pricing Service, letters and parcels will, against a payment, be priced on behalf of the customer. The items will be priced on the weekday following the mailing. A separate agreement will be signed concerning the service.

Prices can be found in a separate price list.

OTHER SERVICES AND RATES

Use of Paper Mailing List

Electronic mailing lists are free of charge, whereas the use of a paper mailing list costs

- **EUR 25.00/item.**

Should the customer use a mailing list deviating from the standard paper mailing list, Posti will charge the rate quoted under "Charges for Other Tasks" for transferring this mailing list's information to its invoicing system.

Modifications to Information of an Item Already Sent 1139

Posti is entitled to collect charges for modifications to an item already sent.

By request of sender

- change of addressee's name/address
- altering the COD amount
- altering the account number (domestic service only)
- requesting the item's withdrawal
- altering a term of delivery (cancelling / adding delivery to addressee in person)
- delivering an item, originally collectable from the postal outlet, to the recipient (for domestic service only)
- enabling the recipient to check the item's content before taking delivery of the item at the postal outlet (domestic parcel service only)
- prolonged storage time for parcels up to 14 calendar days (for domestic parcel service only)
- are subject to a charge of **EUR 13.38/alteration.**

The customer will be notified as to whether the service has been successfully performed with respect to requests for changes to domestic services.

Charges for Other Tasks 2129, 3305, 10958

Posti may collect a charge for additional work not included in the service.

- for changed invoice information or correction invoicing due to reasons arising from the customer
- ordering an electronic invoice or changes to invoicing and customer information insofar as the customer can carry out the measure as self-service online
- agreed investigation
- unnecessary investigation
- additional services at the acceptance office
- other extra tasks
- extra waiting time during pick-up or delivery
- unnecessary pick-up or delivery attempt made on the basis of the order
- clarification of incorrect Business Reply Mail markings
- for reports and reporting support services not included in the services
- are each subject to an hourly charge of **EUR 51.40.**

Information Storage Service Fee 12895

Posti is entitled to charge a fee for information storage performed on the customer's behalf through the Posti ordering channels.

- **EUR 51.50 /hour**

Copy of Dispatch Document or Invoicing Document 4668

- available from Customer Service and subject to invoicing from the party requesting the copy
- **EUR 8.08/document.**

OTHER SERVICES AND RATES

Ready Printed Manifold Address Cards (address card sets) for Transport Services

- 250-card package **EUR 45.85/box**

Adhesive Address Labels

- **EUR 0.04/item**

Customs Clearance Services

- import clearance, Basic fee (includes 5 items) **EUR 44.80**
– each additional item **EUR 4.29**
- financing compensation, 1,64%, minimum **EUR 6.53**
- proposing as duty-free **EUR 22.98**

Additional services

- opening the shipment **EUR 12.14**
- completing the shipping documents, Parcel card / shipment **EUR 8.86**
- border veterinarian **EUR 25.69**
- work paid by the hour **EUR 42.27**
– minimum charge is half an hour
- export clearance, Basic fee (includes 5 items) **EUR 34.56**
– each additional item **EUR 4.29**

CHARGES COLLECTED UPON INVOICING

Paper invoice

- **EUR 6.50/invoice** *(from May 1, 2017)*

Invoicing Charge

An invoicing charge of **EUR 10.00** will apply if the ex-VAT sum total is less than EUR 100.00. VAT, based on the applicable tax band, will be added to the price.

Reminder Charges for Delayed Payment

Reminder charges for delayed payments amount to **EUR 8.00 / invoice**. VAT will be added to the price.

Penalty Interest

If the invoice is not paid by the due date indicated on it, penalty interest will be charged, as provided by the Interest Act, for the period after the due date.

